

TOWN OF SNOWMASS VILLAGE

Nov-22

MONTHLY REPORTS OF:

REAL ESTATE TRANSFER TAXES

TOWN OF SNOWMASS VILLAGE SALES TAXES

TOWN'S PORTION OF PITKIN COUNTY'S SALES TAXES

EXCISE TAXES

MARIJUANA AND TOBACCO TAXES

PREPARED BY: FINANCE DEPARTMENT

SPECIAL NOTES:

REAL ESTATE TRANSFER TAX REPORTS - The Real Estate Transfer Tax is a land transfer tax upon the transfer of interest in real property. The tax is payable from the 1st day of August, 1986, of one-half of one percent (1/2%) of the consideration for the real property to the 31st day of July, 1991, and from the 1st day of August, 1991, of one percent (1%) of the consideration for the real property to the 31st day of July, 1996. This tax was extended by a vote of the people until the 31st day of December, 2006. On November 2nd, 2004, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

SALES TAX REPORTS PER GENERAL LEDGER reflect sales tax revenue collections for the months as indicated. Delinquent payment of sales tax will cause fluctuations in monthly totals since months in which delinquent sales tax payments were not made will be understated and months in which delinquent payments are made will be overstated. Of course, if the total delinquent payments are consistent from month to month, the degree of fluctuation will be lessened considerably.

SALES TAX REPORTS PER SALES TAX PROGRAM reflect actual sales tax generated for each month listed. Delinquent payments are posted back to the actual month they were generated, which causes the monthly amounts to continually fluctuate as they are updated.

EXCISE TAX REPORTS reflect a limited excise tax on improvements in excess of the maximum allowable floor area for a lot. Approved by the electors of the Town on November 2, 1999, the tax went into effective on March 23, 2000. On November 4, 2008, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

MARIJUANA AND TOBACCO TAX REPORTS reflect the 5% tax imposed on the sale of retail marijuana and retail marijuana products and the current rate of \$3.20 per pack of cigarettes and the sales tax of 40 % on all other tobacco and nicotine products remitted from retailers within the Town.

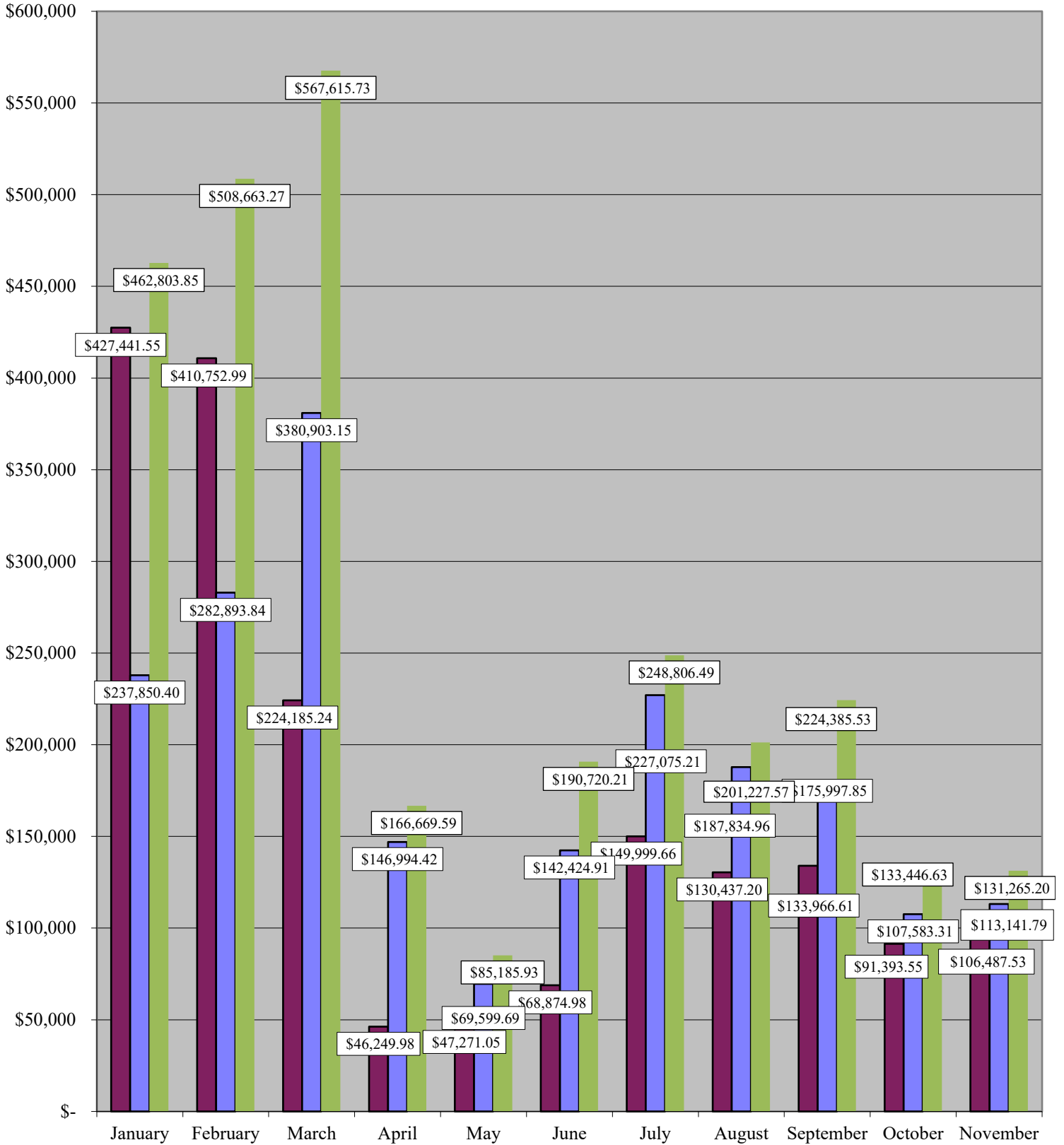
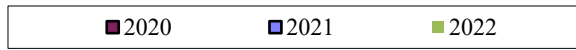
**TOWN OF SNOWMASS VILLAGE
TOWN SALES TAX**

HISTORICAL SUMMARY

MONTH GENERATED PER SALES TAX PROGRAM GENERAL FUND	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2022 VARIANCE \$	2022 VARIANCE %
January	\$ 362,493.08	\$ 360,638.81	\$ 404,028.31	\$ 427,441.55	\$ 237,850.40	\$ 462,803.85	\$ 224,953.45	94.58%
February	\$ 319,930.71	\$ 337,547.54	\$ 367,100.21	\$ 410,752.99	\$ 282,893.84	\$ 508,663.27	\$ 225,769.43	79.81%
March	\$ 334,633.61	\$ 352,239.78	\$ 440,966.45	\$ 224,185.24	\$ 380,903.15	\$ 567,615.73	\$ 186,712.58	49.02%
April	\$ 76,268.15	\$ 78,961.47	\$ 98,200.56	\$ 46,249.98	\$ 146,994.42	\$ 166,669.59	\$ 19,675.17	13.38%
May	\$ 36,665.01	\$ 41,084.62	\$ 51,199.78	\$ 47,271.05	\$ 69,599.69	\$ 85,185.93	\$ 15,586.24	22.39%
June	\$ 96,360.04	\$ 104,878.31	\$ 119,134.32	\$ 68,874.98	\$ 142,424.91	\$ 190,720.21	\$ 48,295.30	33.91%
July	\$ 126,139.70	\$ 142,768.21	\$ 157,622.00	\$ 149,999.66	\$ 227,075.21	\$ 248,806.49	\$ 21,731.28	9.57%
August	\$ 101,608.64	\$ 127,346.45	\$ 137,134.34	\$ 130,437.20	\$ 187,834.96	\$ 201,227.57	\$ 13,392.61	7.13%
September	\$ 108,996.59	\$ 118,563.66	\$ 124,797.83	\$ 133,966.61	\$ 175,997.85	\$ 224,385.53	\$ 48,387.68	27.49%
October	\$ 45,587.43	\$ 57,671.88	\$ 73,571.71	\$ 91,393.55	\$ 107,583.31	\$ 133,446.63	\$ 25,863.32	24.04%
November	\$ 56,002.02	\$ 76,238.11	\$ 87,731.79	\$ 106,487.53	\$ 113,141.79	\$ 131,265.20	\$ 18,123.41	16.02%
December	\$ 286,899.73	\$ 340,559.83	\$ 361,170.95	\$ 309,406.92	\$ 461,718.36			
TOTAL	\$ 1,951,584.71	\$ 2,138,498.67	\$ 2,422,658.25	\$ 2,146,467.26	\$ 2,534,017.89	\$ 2,920,790.00	\$ 848,490.47	40.94%

MONTH GENERATED PER SALES TAX PROGRAM MARKETING FUND	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2022 VARIANCE \$	2022 VARIANCE %
January	\$ 906,232.98	\$ 901,597.12	\$ 1,010,070.87	\$ 1,068,604.07	\$ 594,626.34	\$ 1,157,009.73	\$ 562,383.39	94.58%
February	\$ 799,826.81	\$ 843,868.95	\$ 917,750.53	\$ 1,026,882.67	\$ 707,234.46	\$ 1,271,658.17	\$ 564,423.71	79.81%
March	\$ 836,584.01	\$ 880,599.75	\$ 1,102,416.47	\$ 560,463.25	\$ 952,258.09	\$ 1,419,039.41	\$ 466,781.32	49.02%
April	\$ 190,670.38	\$ 197,403.83	\$ 245,501.51	\$ 115,624.99	\$ 367,486.29	\$ 416,674.13	\$ 49,187.84	13.38%
May	\$ 91,661.14	\$ 102,711.74	\$ 127,999.58	\$ 118,177.65	\$ 173,999.59	\$ 212,964.85	\$ 38,965.26	22.39%
June	\$ 240,898.95	\$ 262,196.04	\$ 297,836.25	\$ 172,187.69	\$ 356,058.93	\$ 476,800.88	\$ 120,741.95	33.91%
July	\$ 315,349.27	\$ 356,920.57	\$ 394,055.27	\$ 374,999.37	\$ 567,688.45	\$ 622,016.30	\$ 54,327.85	9.57%
August	\$ 254,021.72	\$ 318,366.53	\$ 342,835.94	\$ 326,093.15	\$ 469,587.79	\$ 503,069.22	\$ 33,481.43	7.13%
September	\$ 272,491.55	\$ 296,409.54	\$ 311,994.78	\$ 334,916.34	\$ 439,995.13	\$ 560,964.08	\$ 120,968.95	27.49%
October	\$ 113,968.50	\$ 144,179.84	\$ 183,929.48	\$ 228,477.00	\$ 268,958.33	\$ 333,616.63	\$ 64,658.30	24.04%
November	\$ 140,005.14	\$ 190,595.38	\$ 219,329.52	\$ 266,218.83	\$ 282,855.11	\$ 328,162.49	\$ 45,307.38	16.02%
December	\$ 717,249.45	\$ 851,686.48	\$ 902,927.88	\$ 773,517.76	\$ 1,154,296.49			
TOTALS	\$ 4,878,959.90	\$ 5,346,535.77	\$ 6,056,648.08	\$ 5,366,162.77	\$ 6,335,045.00	\$ 7,301,975.89	\$ 2,121,227.38	40.94%

Town Sales Tax
Month Generated Per Sales Tax Program



**TOWN OF SNOWMASS VILLAGE
SUMMER AND WINTER TOWN SALES TAXES
GENERAL FUND**

SUMMER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2017	2018	2019	2020	2021	2022	\$ VARIANCE	% VARIANCE
<i>JUNE</i>	\$ 96,360.04	\$ 104,878.31	\$ 119,134.32	\$ 68,874.98	\$ 142,424.91	\$ 190,720.21	\$ 48,295.30	33.91%
<i>JULY</i>	\$ 126,139.70	\$ 142,768.21	\$ 157,622.00	\$ 149,999.66	\$ 227,075.21	\$ 248,806.49	\$ 21,731.28	9.57%
<i>AUGUST</i>	\$ 101,608.64	\$ 127,346.45	\$ 137,134.34	\$ 130,437.20	\$ 187,834.96	\$ 201,227.57	\$ 13,392.61	7.13%
<i>SEPTEMBER</i>	\$ 108,996.59	\$ 118,563.66	\$ 124,797.83	\$ 133,966.61	\$ 175,997.85	\$ 224,385.53	\$ 48,387.68	27.49%
TOTAL	\$ 433,104.97	\$ 493,556.63	\$ 538,688.49	\$ 483,278.45	\$ 733,332.93	\$ 865,139.80	\$ 131,806.87	17.97%

^\$ INC/(DEC)	\$ 44,640.77	\$ 60,451.66	\$ 45,131.86	\$ (55,410.04)	\$ 250,054.48
^% INC/(DEC)	11.49%	13.96%	9.14%	-10.29%	51.74%

WINTER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2017	2018	2019	2020	2021	2022	\$ VARIANCE	% VARIANCE
<i>NOVEMBER-Previous Year</i>	\$ 44,320.86	\$ 56,002.02	\$ 76,238.11	\$ 87,731.79	\$ 106,487.53	\$ 113,141.79	\$ 6,654.26	6.25%
<i>DECEMBER-Previous Year</i>	\$ 298,208.57	\$ 286,899.73	\$ 3,674.34	\$ 361,170.95	\$ 309,410.14	\$ 460,998.58	\$ 151,588.44	48.99%
<i>JANUARY</i>	\$ 362,493.08	\$ 360,638.81	\$ 404,028.31	\$ 427,441.55	\$ 237,850.40	\$ 462,803.85	\$ 224,953.45	94.58%
<i>FEBRUARY</i>	\$ 319,930.71	\$ 337,547.54	\$ 367,100.21	\$ 410,752.99	\$ 282,893.84	\$ 508,663.27	\$ 225,769.43	79.81%
<i>MARCH</i>	\$ 334,633.61	\$ 352,239.78	\$ 440,966.45	\$ 224,185.24	\$ 380,903.15	\$ 567,615.73	\$ 186,712.58	49.02%
<i>APRIL</i>	\$ 76,268.15	\$ 78,961.47	\$ 98,200.56	\$ 46,249.98	\$ 146,994.42	\$ 166,669.59	\$ 19,675.17	13.38%
TOTAL	\$ 1,435,854.98	\$ 1,472,289.35	\$ 1,390,207.98	\$ 1,557,532.50	\$ 1,464,539.48	\$ 2,279,892.81	\$ 815,353.33	55.67%

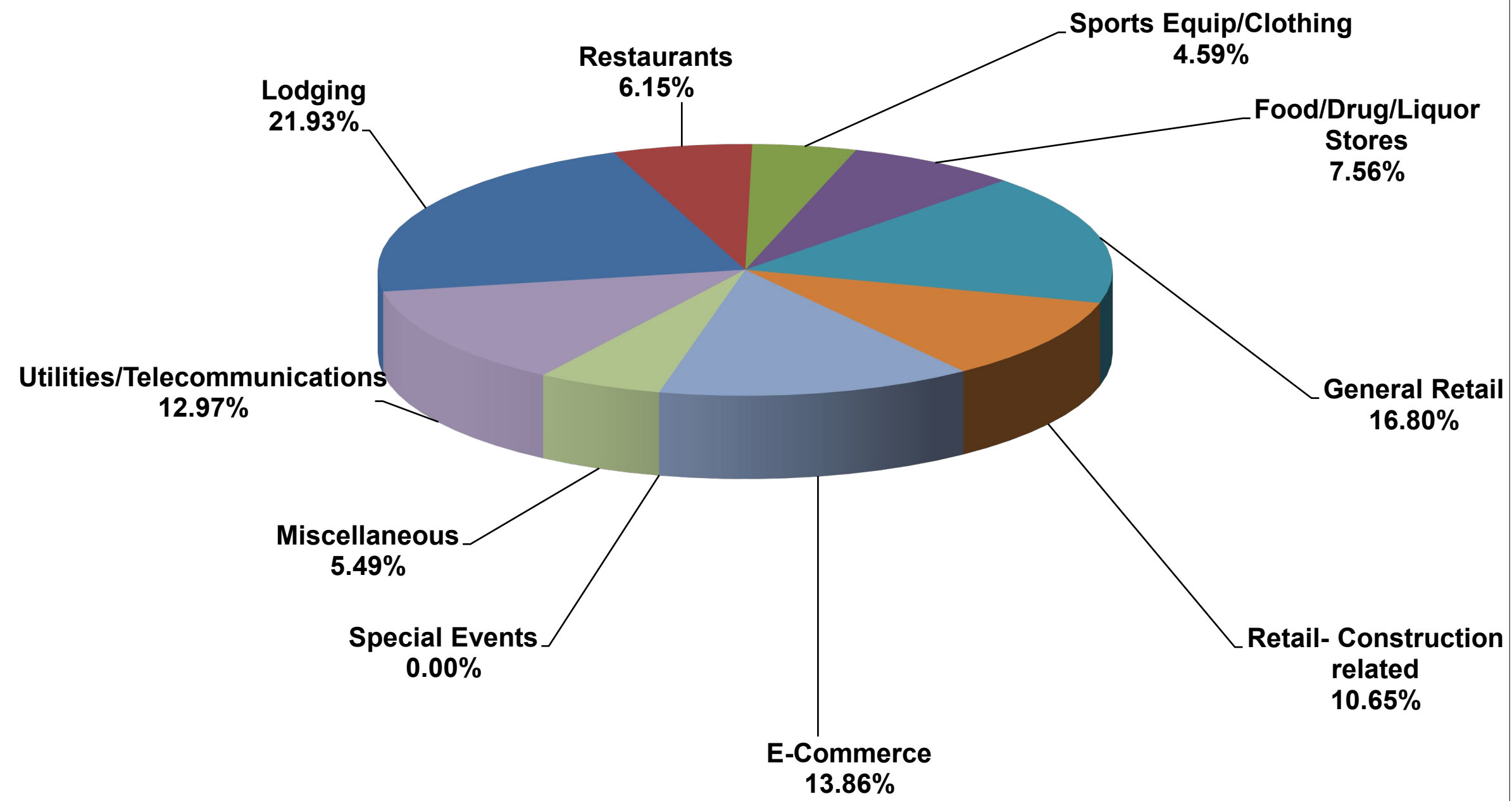
^\$ INC/(DEC)	\$ 56,400.36	\$ 36,434.37	\$ (82,081.37)	\$ 167,324.52	\$ (92,993.02)	\$ 815,353.33
^% INC/(DEC)	4.09%	2.54%	-5.58%	12.04%	-5.97%	55.67%

TOTAL \$142,768.21 \$ 157,622.00 \$ 149,999.66 \$ 227,075.21 \$ 248,806.26 \$ 21,731.05 9.57% \$ 127,346.45 \$ 137,134.34 \$ 130,437.20 \$ 187,834.96 \$ 201,227.57 \$ 13,392.61 7.13%

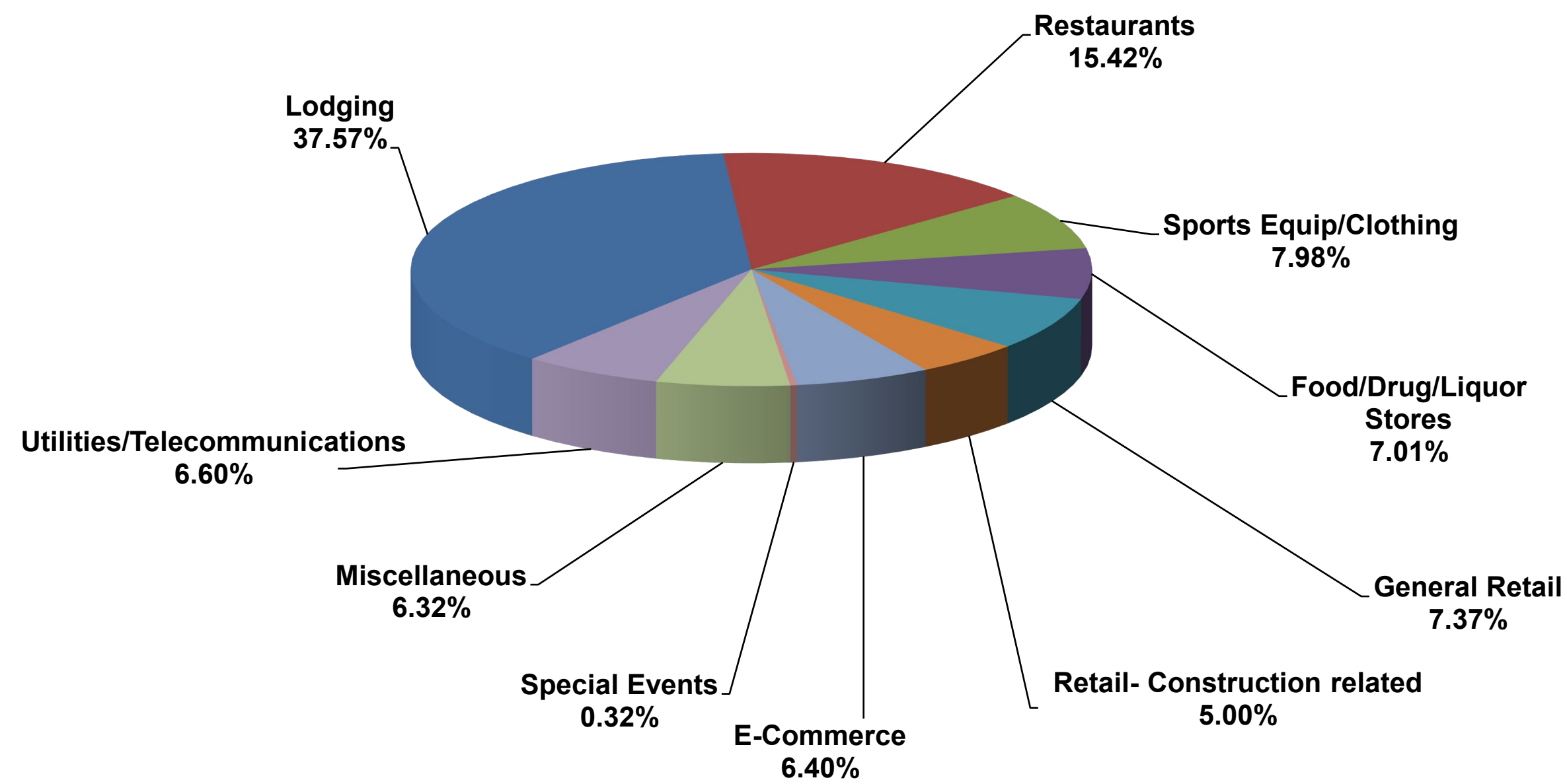
TOWN SALES TAX BY INDUSTRY	2018 SEPTEMBER	2019 SEPTEMBER	2020 SEPTEMBER	2021 SEPTEMBER	2022 SEPTEMBER	\$ VARIANCE	% VARIANCE	2018 OCTOBER	2019 OCTOBER	2020 OCTOBER	2021 OCTOBER	2022 OCTOBER	\$ VARIANCE	% VARIANCE
Lodging	\$35,276.44	\$43,610.15	\$41,084.31	\$55,912.35	\$73,131.94	\$ 17,219.59	30.80%	\$14,779.39	\$24,362.81	\$25,153.70	\$35,656.16	\$40,856.47	\$ 5,200.31	14.58%
Restaurants	\$18,212.29	\$15,080.93	\$16,571.39	\$24,545.51	\$32,971.64	\$ 8,426.13	34.33%	\$6,548.84	\$7,282.71	\$8,311.71	\$8,253.28	\$13,724.17	\$ 5,470.89	66.29%
Sports Equip/Clothing	\$3,884.44	\$3,720.88	\$5,320.44	\$4,232.42	\$5,363.13	\$ 1,130.71	26.72%	\$631.70	\$1,466.40	\$2,225.03	\$1,951.88	\$1,769.57	\$ (182.31)	-9.34%
Food/Drug/Liquor Stores	\$13,333.88	\$10,029.50	\$15,603.93	\$15,830.48	\$15,231.11	\$ (599.37)	-3.79%	\$6,139.53	\$7,474.33	\$11,568.29	\$10,395.79	\$9,979.47	\$ (416.32)	-4.00%
General Retail	\$14,729.12	\$18,197.78	\$18,382.27	\$20,808.46	\$31,219.73	\$ 10,411.27	50.03%	\$7,112.50	\$9,429.28	\$10,512.31	\$13,667.94	\$14,162.40	\$ 494.46	3.62%
Retail- Construction related	\$14,864.77	\$12,066.98	\$8,758.51	\$12,216.82	\$18,649.87	\$ 6,433.05	52.66%	\$9,734.68	\$9,526.51	\$6,930.65	\$7,363.67	\$17,947.20	\$ 10,583.53	143.73%
E-Commerce	\$3,381.22	\$6,076.11	\$14,795.37	\$16,180.14	\$15,618.59	\$ (561.55)	-3.47%	\$2,391.43	\$2,844.34	\$13,457.01	\$14,521.09	\$14,870.23	\$ 349.14	2.40%
Special Events	\$4,050.24	\$3,593.44	\$0.00	\$6,049.45	\$5,759.17	\$ (290.28)	-4.80%	\$0.00	\$0.00	\$0.00	\$0.00	\$169.42	\$ 169.42	#DIV/0!
Miscellaneous	\$1,417.38	\$2,470.89	\$3,736.77	\$9,948.98	\$15,286.41	\$ 5,337.43	53.65%	\$599.04	\$1,131.79	\$3,409.06	\$5,917.40	\$8,577.83	\$ 2,660.43	44.96%
Utilities/Telecommunications	\$9,413.88	\$9,951.17	\$9,713.62	\$10,273.24	\$11,153.94	\$ 880.70	8.57%	\$9,734.77	\$10,053.54	\$9,825.79	\$9,856.10	\$11,389.87	\$ 1,533.77	15.56%
TOTAL	\$ 118,563.66	\$ 124,797.83	\$ 133,966.61	\$ 175,997.85	\$ 224,385.53	\$ 48,387.68	27.49%	\$ 57,671.88	\$ 73,571.71	\$ 91,393.55	\$ 107,583.31	\$ 133,446.63	\$ 25,863.32	24.04%

TOWN SALES TAX BY INDUSTRY	2018 NOVEMBER	2019 NOVEMBER	2020 NOVEMBER	2021 NOVEMBER	2022 NOVEMBER	\$ VARIANCE	% VARIANCE	SUB-TOTAL 2018	SUB-TOTAL 2019	SUB-TOTAL 2020	SUB-TOTAL 2021	SUB-TOTAL 2022	\$ VARIANCE	2021/2022 % VARIANCE
Lodging	\$14,292.00	\$15,962.11	\$17,647.23	\$21,861.01	\$28,789.08	\$ 6,928.07	31.69%	\$716,389.91	\$855,834.41	\$708,256.92	\$725,416.39	\$1,097,459.41	\$ 372,043.02	51.29%
Restaurants	\$6,469.21	\$5,277.13	\$5,509.27	\$5,288.46	\$8,071.27	\$ 2,782.81	52.62%	\$305,040.52	\$331,027.78	\$268,077.39	\$296,556.92	\$450,361.10	\$ 153,804.18	51.86%
Sports Equip/Clothing	\$11,564.44	\$12,024.69	\$4,816.26	\$3,932.48	\$6,020.86	\$ 2,088.38	53.11%	\$194,250.30	\$212,907.61	\$165,228.69	\$167,312.05	\$233,061.72	\$ 65,749.67	39.30%
Food/Drug/Liquor Stores	\$8,786.71	\$7,613.40	\$11,590.90	\$9,692.22	\$9,922.18	\$ 229.96	2.37%	\$164,383.14	\$168,415.04	\$181,568.03	\$188,266.62	\$204,832.94	\$ 16,566.32	8.80%
General Retail	\$8,211.05	\$15,418.71	\$21,448.75	\$17,887.07	\$22,056.79	\$ 4,169.72	23.31%	\$112,748.47	\$148,334.85	\$143,559.51	\$174,093.38	\$215,405.73	\$ 41,312.35	23.73%
Retail- Construction related	\$8,631.96	\$9,287.23	\$6,881.40	\$8,824.56	\$13,978.40	\$ 5,153.84	58.40%	\$91,549.82	\$102,525.65	\$74,650.08	\$89,976.48	\$146,035.85	\$ 56,059.37	62.30%
E-Commerce	\$3,766.30	\$5,462.70	\$14,870.55	\$17,934.96	\$18,191.20	\$ 256.24	1.43%	\$38,091.63	\$48,864.78	\$96,427.78	\$166,125.86	\$186,880.95	\$ 20,755.09	12.49%
Special Events	\$88.29	\$0.00	\$0.00	\$77.20	\$0.00	\$ (77.20)	-100.00%	\$4,649.74	\$4,945.70	\$97.27	\$6,541.31	\$9,232.41	\$ 2,691.10	41.14%
Miscellaneous	\$1,035.98	\$1,214.02	\$11,210.93	\$14,024.87	\$7,205.82	\$ (6,819.05)	-48.62%	\$18,119.22	\$24,693.92	\$45,311.87	\$97,303.26	\$184,716.74	\$ 87,413.48	89.84%
Utilities/Telecommunications	\$13,392.17	\$15,471.80	\$12,512.24	\$13,618.96	\$17,029.60	\$ 3,410.64	25.04%	\$152,716.09	\$163,937.56	\$153,882.80	\$160,707.26	\$192,802.49	\$ 32,095.23	19.97%
TOTAL	\$ 76,238.11	\$ 87,731.79	\$ 106,487.53	\$ 113,141.79	\$ 131,265.20	\$ 18,123.41	16.02%	\$ 1,797,938.84	\$ 2,061,487.30	\$ 1,837,060.34	\$ 2,072,299.53	\$ 2,920,789.34	\$ 848,489.81	40.94%

NOVEMBER 2022 Sales By Industry



2022 Year-to-Date Sales By Industry



**TOWN OF SNOWMASS VILLAGE
MARIJUANA AND TOBACCO TAXES**

HISTORICAL SUMMARY

**MONTH GENERATED
PER GENERAL LEDGER
GENERAL FUND**

	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2022 VARIANCE \$	2022 VARIANCE %
January	\$ 17,373.46	\$ 15,234.04	\$ 24,924.59	\$ 9,690.55	63.61%
February	\$ 14,862.74	\$ 15,661.75	\$ 27,294.21	\$ 11,632.46	74.27%
March	\$ 12,485.54	\$ 17,848.17	\$ 28,312.74	\$ 10,464.57	58.63%
April	\$ 7,647.75	\$ 11,334.89	\$ 13,603.86	\$ 2,268.97	20.02%
May	\$ 6,882.17	\$ 5,496.21	\$ 8,936.25	\$ 3,440.04	62.59%
June	\$ 8,687.59	\$ 9,432.73	\$ 12,522.60	\$ 3,089.87	32.76%
July	\$ 12,456.69	\$ 14,239.85	\$ 18,085.81	\$ 3,845.96	27.01%
August	\$ 12,799.21	\$ 12,608.15	\$ 17,254.19	\$ 4,646.04	36.85%
September	\$ 10,265.64	\$ 6,044.92	\$ 15,488.35	\$ 9,443.43	156.22%
October	\$ 8,379.60	\$ 13,655.55	\$ 10,985.22	\$ (2,670.33)	-19.55%
November	\$ 7,438.97	\$ 7,109.14	\$ 8,860.72	\$ 1,751.58	24.64%
December	\$ 15,638.28	\$ 55,265.02			
TOTAL	\$ 134,917.64	\$ 183,930.42	\$ 186,268.54	\$ 57,603.14	44.77%

**MARIJUANA AND TOBACCO TAX PER GENERAL LEDGER
BUDGET TO ACTUAL SUMMARY**

	2022 BUDGET	2022 ACTUAL	\$ VARIANCE	% TO BUDGET
January	\$ 12,029.00	\$24,924.59	\$ 12,895.59	107.20%
February	\$ 12,366.00	\$27,294.24	\$ 14,928.24	120.72%
March	\$ 14,093.00	\$28,312.74	\$ 14,219.74	100.90%
April	\$ 8,950.00	\$13,603.86	\$ 4,653.86	52.00%
May	\$ 4,340.00	\$8,936.25	\$ 4,596.25	105.90%
June	\$ 7,448.00	\$12,522.60	\$ 5,074.60	68.13%
July	\$ 11,244.00	\$18,085.81	\$ 6,841.81	60.85%
August	\$ 9,955.00	\$17,254.19	\$ 7,299.19	73.32%
September	\$ 4,773.00	\$15,488.35	\$ 10,715.35	224.50%
October	\$ 10,782.00	\$10,985.22	\$ 203.22	1.88%
November	\$ 5,613.00	\$8,860.72	\$ 3,247.72	57.86%
December*	\$ 43,637.00			
TOTAL	\$ 145,230.00	\$ 186,268.57	\$ 84,675.57	83.35%

**TOWN OF SNOWMASS VILLAGE
LODGING TAX**

HISTORICAL SUMMARY

**MONTH GENERATED
PER SALES TAX PROGRAM
LODGING TAX FUND**

	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2022 VARIANCE \$	2022 VARIANCE %
January	\$ 415,695.11	\$ 426,639.47	\$ 456,624.08	\$ 482,901.79	\$ 207,012.22	\$ 477,471.33	\$ 270,459.11	130.65%
February	\$ 364,772.42	\$ 384,657.93	\$ 416,187.69	\$ 470,379.20	\$ 265,668.27	\$ 574,779.74	\$ 309,111.47	116.35%
March	\$ 372,850.96	\$ 373,411.13	\$ 490,536.04	\$ 213,958.82	\$ 375,045.97	\$ 631,331.94	\$ 256,285.97	68.33%
April	\$ 41,569.61	\$ 43,498.44	\$ 56,234.74	\$ 2,986.45	\$ 93,144.93	\$ 97,900.39	\$ 4,755.46	5.11%
May	\$ 15,289.25	\$ 11,781.93	\$ 19,961.63	\$ 1,919.27	\$ 29,357.71	\$ 27,505.02	\$ (1,852.69)	-6.31%
June	\$ 80,874.41	\$ 80,348.15	\$ 86,400.31	\$ 25,822.46	\$ 94,074.16	\$ 133,326.64	\$ 39,252.48	41.73%
July	\$ 118,479.69	\$ 126,052.50	\$ 134,605.68	\$ 120,550.67	\$ 208,751.67	\$ 227,438.93	\$ 18,687.26	8.95%
August	\$ 81,958.23	\$ 106,142.71	\$ 114,363.64	\$ 105,824.22	\$ 152,936.35	\$ 158,321.44	\$ 5,385.09	3.52%
September	\$ 79,368.82	\$ 81,704.07	\$ 95,849.70	\$ 90,341.87	\$ 128,097.24	\$ 157,790.22	\$ 29,692.98	23.18%
October	\$ 26,896.18	\$ 33,698.87	\$ 53,639.04	\$ 55,345.66	\$ 78,658.18	\$ 86,143.43	\$ 7,485.25	9.52%
November	\$ 23,956.13	\$ 32,098.19	\$ 34,783.47	\$ 37,876.03	\$ 47,489.37	\$ 60,963.21	\$ 13,473.84	28.37%
December	\$ 321,894.86	\$ 336,696.36	\$ 366,337.79	\$ 265,610.67	\$ 411,694.03			
TOTAL	\$ 1,943,605.67	\$ 2,036,729.75	\$ 2,325,523.81	\$ 1,873,517.11	\$ 2,091,930.10	\$ 2,632,972.29	\$ 952,736.22	56.70%

**MONTH GENERATED
PER GENERAL LEDGER
LODGING TAX FUND**

	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2022 VARIANCE \$	2022 VARIANCE %
January	\$ 414,662.45	\$ 427,912.16	\$ 467,051.23	\$ 480,967.82	\$ 207,807.31	\$ 518,328.70	\$ 310,521.39	149.43%
February	\$ 365,644.34	\$ 384,153.55	\$ 418,970.91	\$ 473,340.08	\$ 266,441.04	\$ 578,268.22	\$ 311,827.18	117.03%
March	\$ 371,552.51	\$ 371,666.65	\$ 491,100.68	\$ 199,082.14	\$ 374,853.69	\$ 631,308.68	\$ 256,454.99	68.41%
April	\$ 41,840.76	\$ 43,355.10	\$ 58,495.88	\$ 17,188.74	\$ 93,144.93	\$ 98,425.14	\$ 5,280.21	5.67%
May	\$ 16,242.13	\$ 11,834.61	\$ 20,784.39	\$ 1,584.06	\$ 28,953.33	\$ 27,444.66	\$ (1,508.67)	-5.21%
June	\$ 81,061.78	\$ 80,698.68	\$ 87,048.75	\$ 25,498.08	\$ 101,205.08	\$ 133,515.54	\$ 32,310.46	31.93%
July	\$ 118,635.28	\$ 126,001.94	\$ 135,105.70	\$ 118,246.85	\$ 194,391.71	\$ 227,998.89	\$ 33,607.18	17.29%
August	\$ 81,997.64	\$ 104,418.65	\$ 114,655.30	\$ 110,514.32	\$ 161,200.06	\$ 159,774.11	\$ (1,425.95)	-0.88%
September	\$ 79,331.29	\$ 82,968.76	\$ 95,550.20	\$ 89,543.07	\$ 134,680.69	\$ 160,240.88	\$ 25,560.19	18.98%
October	\$ 26,631.88	\$ 33,768.57	\$ 54,316.19	\$ 54,091.08	\$ 75,517.38	\$ 87,342.32	\$ 11,824.94	15.66%
November	\$ 23,872.71	\$ 31,390.70	\$ 35,936.53	\$ 40,938.56	\$ 49,435.83	\$ 61,000.41	\$ 11,564.58	23.39%
December	\$ 320,615.60	\$ 331,189.01	\$ 365,646.51	\$ 264,340.35	\$ 416,062.91			
TOTAL	\$ 1,942,088.37	\$ 2,029,358.38	\$ 2,344,662.27	\$ 1,875,335.15	\$ 2,103,693.96	\$ 2,683,647.55	\$ 996,016.50	59.02%

**LODGING TAX PER GENERAL LEDGER
BUDGET TO ACTUAL SUMMARY**

	2022 BUDGET	2022 ACTUAL	\$ VARIANCE	% TO BUDGET
January	\$ 518,329.00	\$ 518,328.70	\$ (0.30)	0.00%
February	\$ 578,268.00	\$ 578,268.22	\$ 0.22	0.00%
March	\$ 631,309.00	\$ 631,308.68	\$ (0.32)	0.00%
April	\$ 97,900.00	\$ 98,425.14	\$ 525.14	0.54%
May	\$ 30,431.00	\$ 27,444.66	\$ (2,986.34)	-9.81%
June	\$ 106,371.00	\$ 133,515.54	\$ 27,144.54	25.52%
July	\$ 204,315.00	\$ 227,998.89	\$ 23,683.89	11.59%
August	\$ 169,429.00	\$ 159,774.11	\$ (9,654.89)	-5.70%
September	\$ 141,556.00	\$ 160,240.88	\$ 18,684.88	13.20%
October	\$ 79,372.00	\$ 87,342.32	\$ 7,970.32	10.04%
November	\$ 51,959.00	\$ 61,000.41	\$ 9,041.41	17.40%
December*	\$ 437,302.00			
TOTAL	\$ 3,046,541.00	\$ 2,683,647.55	\$ 74,408.55	2.85%

TOWN OF SNOWMASS VILLAGE

**RETT REPORT
HISTORICAL SUMMARY**

MONTH RECEIVED	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	VARIANCE \$	VARIANCE %
JANUARY	\$ 166,600.00	\$ 111,101.77	\$ 132,263.00	\$ 219,570.00	\$ 257,394.12	\$ 419,390.00	\$ 161,995.88	62.94%
FEBRUARY	\$ 213,361.14	\$ 75,686.50	\$ 286,271.67	\$ 213,990.00	\$ 504,570.50	\$ 281,425.00	\$ (223,145.50)	-44.22%
MARCH	\$ 263,267.78	\$ 178,667.00	\$ 303,750.00	\$ 249,623.50	\$ 540,562.62	\$ 544,623.33	\$ 4,060.71	0.75%
APRIL	\$ 305,327.50	\$ 270,430.00	\$ 200,767.19	\$ 300,274.00	\$ 1,018,139.00	\$ 936,797.37	\$ (81,341.63)	-7.99%
MAY	\$ 245,280.00	\$ 287,865.00	\$ 346,140.00	\$ 60,895.81	\$ 945,992.50	\$ 497,727.77	\$ (448,264.73)	-47.39%
JUNE	\$ 115,625.00	\$ 174,750.00	\$ 420,917.50	\$ 93,875.00	\$ 605,452.50	\$ 643,355.00	\$ 37,902.50	6.26%
JULY	\$ 184,111.25	\$ 637,922.10	\$ 224,643.00	\$ 294,889.25	\$ 525,402.25	\$ 110,855.00	\$ (414,547.25)	-78.90%
AUGUST	\$ 89,807.50	\$ 149,175.00	\$ 310,605.00	\$ 545,313.00	\$ 616,473.75	\$ 389,445.00	\$ (227,028.75)	-36.83%
SEPTEMBER	\$ 249,325.00	\$ 453,784.00	\$ 370,458.50	\$ 929,155.50	\$ 902,548.50	\$ 159,752.50	\$ (742,796.00)	-82.30%
OCTOBER	\$ 360,330.00	\$ 251,131.00	\$ 352,329.70	\$ 1,321,364.00	\$ 520,748.85	\$ 395,081.30	\$ (125,667.55)	-24.13%
NOVEMBER	\$ 314,378.16	\$ 273,150.00	\$ 468,696.25	\$ 1,108,498.37	\$ 1,104,888.50	\$ 449,820.00	\$ (655,068.50)	-59.29%
DECEMBER	\$ 264,314.75	\$ 1,153,733.63	\$ 462,813.59	\$ 1,556,153.00	\$ 767,820.00			
TOTAL	\$ 2,771,728.08	\$ 4,017,396.00	\$ 3,879,655.40	\$ 6,893,601.43	\$ 8,309,993.09	\$ 4,828,272.27	\$ (2,713,900.82)	-35.98%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2022 BUDGET	2022 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ 115,269.00	\$ 419,390.00	263.84%	\$ 304,121.00
FEBRUARY	\$ 225,961.00	\$ 281,425.00	24.55%	\$ 55,464.00
MARCH	\$ 242,079.00	\$ 544,623.33	124.98%	\$ 302,544.33
APRIL	\$ 455,952.00	\$ 936,797.37	105.46%	\$ 480,845.37
MAY	\$ 423,643.00	\$ 497,727.77	17.49%	\$ 74,084.77
JUNE	\$ 271,139.00	\$ 643,355.00	137.28%	\$ 372,216.00
JULY	\$ 235,290.00	\$ 110,855.00	-52.89%	\$ (124,435.00)
AUGUST	\$ 276,075.00	\$ 389,445.00	41.06%	\$ 113,370.00
SEPTEMBER	\$ 404,187.00	\$ 159,752.50	-60.48%	\$ (244,434.50)
OCTOBER	\$ 233,206.00	\$ 395,081.30	69.41%	\$ 161,875.30
NOVEMBER	\$ 494,801.00	\$ 449,820.00	-9.09%	\$ (44,981.00)
DECEMBER	\$ 343,852.00			
TOTAL	\$ 3,721,454	\$ 4,828,272.27	42.95%	\$ 1,450,670.27

TOWN OF SNOWMASS VILLAGE

**EXCISE TAX REPORT
HISTORICAL SUMMARY**

MONTH RECEIVED	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	VARIANCE \$	VARIANCE %
JANUARY	\$ -	\$ 183,947.17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FEBRUARY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MARCH	\$ 446,673.84	\$ 59,287.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
APRIL	\$ 61,100.88	\$ 14,408.00	\$ 222,641.00	\$ -	\$ -	\$ -	\$ -	\$ -
MAY	\$ -	\$ -	\$ -	\$ -	\$ 242,328.00	\$ 369,462.00	\$ 127,134.00	52.46%
JUNE	\$ 77,103.36	\$ 59,830.00	\$ -	\$ -	\$ 38,127.27	\$ 403,549.52	\$ 365,422.25	958.43%
JULY	\$ 135,853.00	\$ 33,279.84	\$ -	\$ -	\$ 55,770.00	\$ 16,983.00	\$ (38,787.00)	-69.55%
AUGUST	\$ -	\$ -	\$ -	\$ 500.00	\$ -	\$ 26,392.00	\$ 26,392.00	#DIV/0!
SEPTEMBER	\$ 77,281.00	\$ 201,089.07	\$ 22,578.00	\$ 179,420.84	\$ -	\$ -	\$ -	#DIV/0!
OCTOBER	\$ 279,680.25	\$ 25,585.00	\$ 31,142.00	\$ 69,484.34	\$ -	\$ -	\$ -	#DIV/0!
NOVEMBER	\$ -	\$ -	\$ 164,844.00	\$ -	\$ 42,689.78	\$ 277.50	\$ (42,412.28)	-99.35%
DECEMBER	\$ -	\$ -	\$ 33,754.00	\$ (1,000.00)	\$ 322,927.11	\$ -		
TOTAL	\$ 1,077,692.33	\$ 577,426.08	\$ 474,959.00	\$ 248,405.18	\$ 701,842.16	\$ 816,664.02	\$ 437,748.97	115.53%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2022 BUDGET	2022 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ -	\$ -		\$ -
FEBRUARY	\$ -	\$ -		\$ -
MARCH	\$ -	\$ -		\$ -
APRIL	\$ -	\$ -		\$ -
MAY	\$ 77,687.00	\$ 369,462.00	375.58%	\$ 291,775.00
JUNE	\$ 12,223.00	\$ 403,549.52	3201.56%	\$ 391,326.52
JULY	\$ 17,879.00	\$ 16,983.00	-5.01%	\$ (896.00)
AUGUST	\$ -	\$ 26,392.00	#DIV/0!	\$ 26,392.00
SEPTEMBER	\$ -	\$ -	#DIV/0!	\$ -
OCTOBER	\$ -	\$ -	#DIV/0!	\$ -
NOVEMBER	\$ 13,686.00	\$ 277.50	-97.97%	\$ (13,408.50)
DECEMBER	\$ 103,525.00	\$ -		
TOTAL	\$ 225,000.00	\$ 816,664.02	572.29%	\$ 695,189.02