



Dec-25

MONTHLY REPORTS OF:

REAL ESTATE TRANSFER TAXES

TOWN OF SNOWMASS VILLAGE SALES TAXES

TOWN'S PORTION OF PITKIN COUNTY'S SALES TAXES

EXCISE TAXES

MARIJUANA AND TOBACCO TAXES

PREPARED BY: FINANCE DEPARTMENT

SPECIAL NOTES:

REAL ESTATE TRANSFER TAX REPORTS -

the Real Estate Transfer Tax is a land transfer tax upon the transfer of interest in real property. The tax is payable from the 1st day of August, 1986, of one-half of one percent (1/2%) of the consideration for the real property to the 31st day of July, 1991, and from the 1st day of August, 1991, of one percent (1%) of the consideration for the real property to the 31st day of July, 1996. This tax was extended by a vote of the people until the 31st day of December, 2006. On November 2nd, 2004, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

SALES TAX REPORTS PER GENERAL LEDGER -

reflect sales tax revenue collections for the months as indicated. Delinquent payment of sales tax will cause fluctuations in monthly totals since months in which delinquent sales tax payments were not made will be understated and months in which delinquent payments are made will be over-stated. Of course, if the total delinquent payments are consistent from month to month, the degree of fluctuation will be lessened considerably.

SALES TAX REPORTS PER SALES TAX PROGRAM -

reflect actual sales tax generated for each month listed. Delinquent payments are posted back to the actual month they were generated, which causes the monthly amounts to continually fluctuate as they are updated.

EXCISE TAX REPORTS -

reflect a limited excise tax on improvements in excess of the maximum allowable floor area for a lot. Approved by the electors of the Town on November 2, 1999, the tax went into effective on March 23, 2000. On November 4, 2008, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

MARIJUANA AND TOBACCO TAX REPORTS -

reflect the 5% tax imposed on the sale of retail marijuana and retail marijuana products and the current rate of \$3.20 per pack of cigarettes and the sales tax of 40 % on all other tobacco and nicotine products remitted from retailers within the Town.



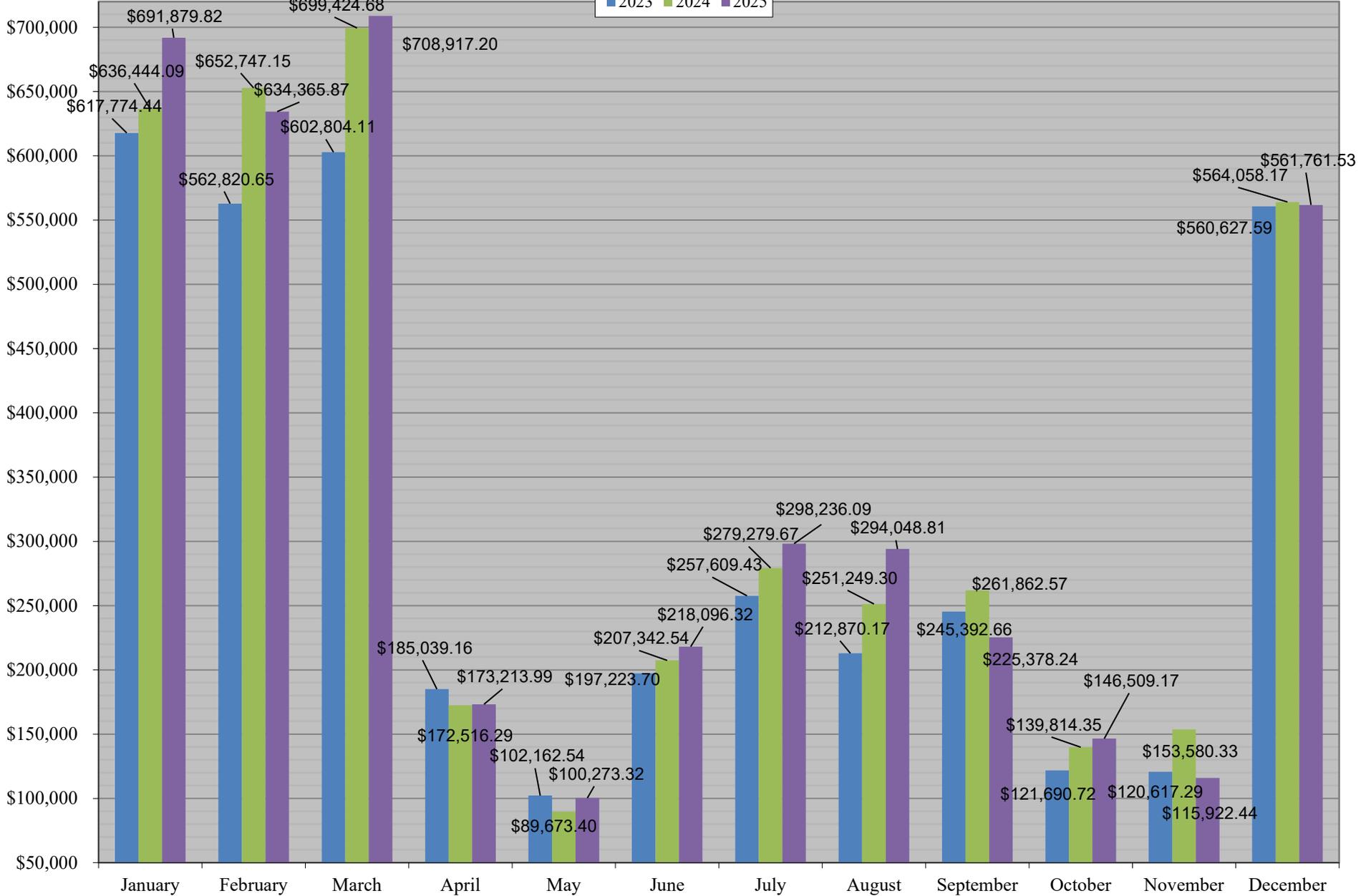
Town of SNOWMASS Village
GENERAL FUND SALES TAX
HISTORICAL SUMMARY

TOWN SALES TAX							2025	2025
MONTH GENERATED PER SALES TAX PROGRAM	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2023 ACTUAL	2024 ACTUAL	2025 ACTUAL	VARIANCE \$	VARIANCE %
January	\$ 427,441.55	\$ 237,854.50	\$ 462,848.53	\$ 617,774.44	\$ 636,444.09	\$ 691,879.82	\$ 55,435.73	8.71%
February	\$ 410,752.99	\$ 282,997.44	\$ 508,730.37	\$ 562,820.65	\$ 652,747.15	\$ 634,365.87	\$ (18,381.28)	-2.82%
March	\$ 224,185.24	\$ 380,903.32	\$ 567,715.21	\$ 602,804.11	\$ 699,424.68	\$ 708,917.20	\$ 9,492.52	1.36%
April	\$ 46,256.05	\$ 146,994.42	\$ 166,697.76	\$ 185,039.16	\$ 172,516.29	\$ 173,213.99	\$ 697.70	0.40%
May	\$ 47,277.55	\$ 69,619.54	\$ 85,305.37	\$ 102,162.54	\$ 89,673.40	\$ 100,273.32	\$ 10,599.92	11.82%
June	\$ 68,877.63	\$ 142,436.20	\$ 190,038.97	\$ 197,223.70	\$ 207,342.54	\$ 218,096.32	\$ 10,753.78	5.19%
July	\$ 150,002.54	\$ 227,087.59	\$ 248,934.91	\$ 257,609.43	\$ 279,279.67	\$ 298,236.09	\$ 18,956.42	6.79%
August	\$ 130,441.11	\$ 187,878.10	\$ 201,776.90	\$ 212,870.17	\$ 251,249.30	\$ 294,048.81	\$ 42,799.51	17.03%
September	\$ 133,997.31	\$ 176,288.13	\$ 224,530.06	\$ 245,392.66	\$ 261,862.57	\$ 225,378.24	\$ (36,484.33)	-13.93%
October	\$ 91,405.39	\$ 107,649.73	\$ 134,400.94	\$ 121,690.72	\$ 139,814.35	\$ 146,509.17	\$ 6,694.82	4.79%
November	\$ 106,487.53	\$ 113,141.79	\$ 133,548.54	\$ 120,617.29	\$ 153,580.33	\$ 115,922.44	\$ (37,657.89)	-24.52%
December	\$ 309,516.52	\$ 462,353.23	\$ 514,424.69	\$ 560,627.59	\$ 564,058.17	\$ 561,761.53	\$ (2,296.64)	-0.41%
TOTAL	\$ 2,146,641.41	\$ 2,535,203.99	\$ 3,438,952.25	\$ 3,786,632.46	\$ 4,107,992.54	\$ 4,168,602.80	\$ 60,610.26	1.48%

MARKETING FUND							2025	2025
MONTH GENERATED PER SALES TAX PROGRAM	2020 ACTUAL	2021 ACTUAL	2022 ACTUAL	2023 ACTUAL	2024 ACTUAL	2025 ACTUAL	VARIANCE \$	VARIANCE %
January	\$ 1,068,604.07	\$ 594,636.59	\$ 1,157,121.42	\$ 1,544,436.15	\$ 1,591,110.37	\$ 1,729,699.87	\$ 138,589.50	8.71%
February	\$ 1,026,882.67	\$ 707,493.46	\$ 1,271,825.93	\$ 1,407,051.56	\$ 1,631,868.17	\$ 1,585,915.00	\$ (45,953.17)	-2.82%
March	\$ 560,463.25	\$ 952,262.50	\$ 1,419,288.15	\$ 1,507,009.91	\$ 1,748,561.73	\$ 1,772,293.10	\$ 23,731.37	1.36%
April	\$ 115,640.16	\$ 367,486.29	\$ 416,757.79	\$ 462,597.72	\$ 431,290.87	\$ 433,035.31	\$ 1,744.44	0.40%
May	\$ 118,193.90	\$ 174,045.22	\$ 213,263.48	\$ 255,406.38	\$ 224,183.30	\$ 250,683.17	\$ 26,499.87	11.82%
June	\$ 172,194.31	\$ 356,087.15	\$ 475,097.76	\$ 493,059.71	\$ 518,356.41	\$ 545,241.22	\$ 26,884.81	5.19%
July	\$ 375,006.57	\$ 567,719.40	\$ 622,337.34	\$ 644,023.98	\$ 698,199.23	\$ 745,590.44	\$ 47,391.21	6.79%
August	\$ 326,102.92	\$ 469,695.62	\$ 504,442.56	\$ 532,175.78	\$ 628,123.59	\$ 735,122.53	\$ 106,998.94	17.03%
September	\$ 334,993.07	\$ 440,720.84	\$ 561,325.36	\$ 613,481.82	\$ 654,656.65	\$ 563,445.74	\$ (91,210.91)	-13.93%
October	\$ 228,506.60	\$ 269,124.37	\$ 336,002.37	\$ 304,226.82	\$ 349,536.51	\$ 366,273.41	\$ 16,736.90	4.79%
November	\$ 266,218.87	\$ 282,855.11	\$ 328,692.90	\$ 301,543.06	\$ 383,950.93	\$ 289,806.43	\$ (94,144.50)	-24.52%
December	\$ 773,791.75	\$ 1,155,874.69	\$ 1,304,583.94	\$ 1,401,568.94	\$ 1,410,145.54	\$ 1,404,404.01	\$ (5,741.53)	-0.41%
TOTAL	\$ 5,366,598.14	\$ 6,338,001.24	\$ 8,610,739.00	\$ 9,466,581.83	\$ 10,269,983.30	\$ 10,421,510.23	\$ 151,526.93	1.48%

Town Sales Tax
Month Generated Per Sales Tax Program

■ 2023 ■ 2024 ■ 2025





SUMMER AND WINTER

TOWN SALES TAXES

SUMMER

PER SALES TAX PROGRAM MONTH GENERATED	2020	2021	2022	2023	2024	2025	\$ VARIANCE	% VARIANCE
JUNE	\$ 68,877.63	\$ 142,436.20	\$ 190,038.97	\$ 197,223.70	\$ 207,342.54	\$ 218,096.32	\$ 10,753.78	5.19%
JULY	\$ 150,002.54	\$ 227,087.59	\$ 248,934.91	\$ 257,608.02	\$ 279,279.67	\$ 298,236.09	\$ 18,956.42	6.79%
AUGUST	\$ 130,441.11	\$ 187,878.10	\$ 201,776.90	\$ 212,870.17	\$ 251,249.30	\$ 294,048.81	\$ 42,799.51	17.03%
SEPTEMBER	\$ 133,997.31	\$ 176,288.13	\$ 224,530.06	\$ 245,392.66	\$ 261,862.57	\$ 225,378.24	\$ (36,484.33)	-13.93%

TOTAL	\$ 483,318.59	\$ 733,690.02	\$ 865,280.84	\$ 913,094.55	\$ 999,734.08	\$ 1,035,759.46	\$ 36,025.38	3.60%
--------------	----------------------	----------------------	----------------------	----------------------	----------------------	------------------------	---------------------	--------------

^\$ INC/(DEC)	\$ (10,238.04)	\$ 250,371.43	\$ 131,590.82	\$ 47,813.71	\$ 86,639.53	\$ 36,025.38		
^% INC/(DEC)	-2.07%	51.80%	17.94%	5.53%	9.49%	3.60%		

WINTER

PER SALES TAX PROGRAM MONTH GENERATED	2020	2021	2022	2023	2024	2025	\$ VARIANCE	% VARIANCE
NOVEMBER-Previous Year	\$ 87,731.79	\$ 106,487.53	\$ 113,141.79	\$ 133,548.54	\$ 120,617.29	\$ 153,580.33	\$ 32,963.04	27.33%
DECEMBER-Previous Year	\$ 361,170.95	\$ 309,410.14	\$ 462,353.23	\$ 514,424.69	\$ 560,627.59	\$ 564,058.17	\$ 3,430.58	0.61%
JANUARY	\$ 427,441.55	\$ 237,987.24	\$ 462,848.53	\$ 617,380.99	\$ 636,444.09	\$ 691,879.82	\$ 55,435.73	8.71%
FEBRUARY	\$ 410,752.99	\$ 282,997.44	\$ 508,729.07	\$ 562,819.35	\$ 652,747.15	\$ 634,365.87	\$ (18,381.28)	-2.82%
MARCH	\$ 224,185.24	\$ 380,903.32	\$ 567,715.21	\$ 602,799.01	\$ 699,424.68	\$ 708,917.20	\$ 9,492.52	1.36%
APRIL	\$ 46,256.05	\$ 146,994.42	\$ 166,697.76	\$ 185,039.16	\$ 172,516.29	\$ 173,213.99	\$ 697.70	0.40%

TOTAL	\$ 1,557,538.57	\$ 1,464,780.09	\$ 2,281,485.59	\$ 2,616,011.74	\$ 2,842,377.09	\$ 2,926,015.38	\$ 83,638.29	2.94%
--------------	------------------------	------------------------	------------------------	------------------------	------------------------	------------------------	---------------------	--------------

^\$ INC/(DEC)	\$ 85,249.22	\$ (92,758.48)	\$ 816,705.50	\$ 334,526.15	\$ 226,365.35	\$ 83,638.29		
^% INC/(DEC)	5.79%	-5.96%	55.76%	14.66%	8.65%	2.94%		



TOWN OF SNOWMASS VILLAGE
TOWN SALES TAX COMPARISON
BY MONTH, BY INDUSTRY
2022 TO 2025 VARIANCE

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	JANUARY	JANUARY	JANUARY	JANUARY	\$ VARIANCE	% VARIANCE
Lodging	\$193,309.21	\$283,626.14	\$312,439.66	\$327,019.54	\$14,579.88	4.67%
Restaurants	\$74,880.54	\$96,920.70	\$95,028.90	\$107,024.63	\$11,995.73	12.62%
Sports Equip/Clothing	\$59,041.90	\$75,255.34	\$62,945.79	\$62,142.76	(\$803.03)	-1.28%
Food/Drug/Liquor Stores	\$29,210.36	\$28,921.78	\$27,542.72	\$30,810.30	\$3,267.58	11.86%
General Retail	\$18,309.79	\$28,553.11	\$35,121.89	\$36,766.61	\$1,644.72	4.68%
Retail- Construction related	\$11,315.93	\$16,616.49	\$15,681.46	\$16,519.61	(\$161.85)	-0.97%
E-Commerce	\$19,435.30	\$18,536.70	\$19,499.06	\$33,392.19	\$13,893.13	71.25%
Special Events	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Miscellaneous	\$28,769.18	\$36,261.86	\$37,871.25	\$48,694.26	\$10,823.01	28.58%
Utilities/Telecommunications	\$28,576.32	\$33,083.57	\$29,313.36	\$29,509.92	\$196.56	0.67%
TOTAL	\$462,848.53	\$617,775.69	\$636,444.09	\$691,879.82	\$55,435.73	8.71%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	FEBRUARY	FEBRUARY	FEBRUARY	FEBRUARY	\$ VARIANCE	% VARIANCE
Lodging	\$222,807.46	\$272,253.43	\$332,249.42	\$326,700.28	(\$5,549.14)	-1.67%
Restaurants	\$90,840.50	\$95,193.70	\$99,639.40	\$104,679.70	\$5,040.30	5.06%
Sports Equip/Clothing	\$61,972.78	\$61,864.46	\$50,097.86	\$51,042.01	\$944.15	1.88%
Food/Drug/Liquor Stores	\$28,899.02	\$26,841.35	\$29,406.67	\$27,449.99	(\$1,956.68)	-6.65%
General Retail	\$18,922.77	\$20,629.03	\$36,560.92	\$26,392.65	(\$10,168.27)	-27.81%
Retail- Construction related	\$8,061.88	\$10,078.12	\$18,266.03	\$18,266.03	\$0.00	0.00%
E-Commerce	\$15,513.32	\$13,904.98	\$17,614.26	\$22,829.45	\$5,215.19	29.61%
Special Events	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Miscellaneous	\$34,449.06	\$30,343.53	\$38,375.05	\$40,959.47	\$2,584.42	6.73%
Utilities/Telecommunications	\$27,263.90	\$31,730.85	\$30,537.54	\$27,443.46	(\$3,094.08)	-10.13%
TOTAL	\$508,730.69	\$562,839.45	\$652,747.15	\$634,365.87	(\$18,381.28)	-2.82%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	MARCH	MARCH	MARCH	MARCH	\$ VARIANCE	% VARIANCE
Lodging	\$252,147.04	\$275,192.11	\$335,555.44	\$342,027.92	\$6,472.48	1.93%
Restaurants	\$96,921.87	\$102,107.80	\$109,735.00	\$119,042.37	\$9,307.37	8.48%
Sports Equip/Clothing	\$66,872.84	\$67,400.75	\$62,400.56	\$60,798.98	(\$1,601.58)	-2.57%
Food/Drug/Liquor Stores	\$31,625.29	\$25,241.34	\$29,278.79	\$29,608.69	\$329.90	1.13%
General Retail	\$26,977.33	\$38,699.65	\$45,911.37	\$44,584.66	(\$1,326.71)	-2.89%
Retail- Construction related	\$14,786.57	\$15,031.39	\$29,845.62	\$24,729.62	(\$5,116.00)	-17.14%
E-Commerce	\$17,080.53	\$16,531.01	\$18,785.06	\$23,554.38	\$4,769.32	25.39%
Special Events	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Miscellaneous	\$33,660.22	\$33,175.87	\$39,459.24	\$40,151.99	\$692.75	1.76%
Utilities/Telecommunications	\$27,644.49	\$30,425.28	\$28,453.60	\$24,418.59	(\$4,035.01)	-14.18%
TOTAL	\$567,716.28	\$602,805.00	\$699,424.68	\$708,917.20	\$9,492.52	1.36%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	APRIL	APRIL	APRIL	APRIL	\$ VARIANCE	% VARIANCE
Lodging	\$41,260.40	\$47,507.07	\$44,154.58	\$42,302.28	(\$1,852.30)	-4.20%
Restaurants	\$26,380.29	\$28,916.00	\$26,540.35	\$31,671.45	\$5,131.10	19.33%
Sports Equip/Clothing	\$13,495.56	\$18,611.87	\$9,001.87	\$9,847.95	\$846.08	9.40%
Food/Drug/Liquor Stores	\$11,789.85	\$12,737.28	\$10,954.21	\$10,685.90	(\$268.31)	-2.45%
General Retail	\$15,093.87	\$13,756.93	\$20,462.21	\$20,630.64	\$168.43	0.82%
Retail- Construction related	\$16,728.94	\$14,338.08	\$17,467.08	\$9,565.00	(\$7,902.08)	-45.24%
E-Commerce	\$13,745.24	\$12,876.72	\$12,790.78	\$19,851.56	\$7,060.78	55.20%
Special Events	\$423.83	\$586.01	\$567.19	\$0.00	(\$567.19)	-100.00%
Miscellaneous	\$6,084.57	\$9,591.18	\$7,227.18	\$7,138.94	(\$88.24)	-1.22%
Utilities/Telecommunications	\$21,696.51	\$26,119.62	\$23,350.84	\$21,520.27	(\$1,830.57)	-7.84%
TOTAL	\$166,699.06	\$185,040.76	\$172,516.29	\$173,213.99	\$697.70	0.40%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	MAY	MAY	MAY	MAY	\$ VARIANCE	% VARIANCE
Lodging	\$13,443.89	\$5,776.21	\$6,747.61	\$6,293.99	(\$453.62)	-6.72%
Restaurants	\$3,769.82	\$1,436.24	\$3,405.20	\$2,616.29	(\$788.91)	-23.17%
Sports Equip/Clothing	\$800.29	\$1,213.93	\$1,057.40	\$1,094.22	\$36.82	3.48%
Food/Drug/Liquor Stores	\$8,495.51	\$7,491.12	\$7,653.61	\$8,660.89	\$1,007.28	13.16%
General Retail	\$9,750.98	\$17,266.92	\$16,141.39	\$20,454.85	\$4,313.46	26.72%
Retail- Construction related	\$15,448.10	\$25,124.55	\$17,185.68	\$10,889.98	(\$6,295.70)	-36.63%
E-Commerce	\$14,778.56	\$14,400.70	\$14,132.83	\$20,359.25	\$6,226.42	44.06%
Special Events	\$50.03	\$572.56	\$40.63	\$0.00	(\$40.63)	-100.00%
Miscellaneous	\$4,061.76	\$12,943.07	\$9,381.55	\$16,175.89	\$6,794.34	72.42%
Utilities/Telecommunications	\$14,706.43	\$15,942.14	\$13,927.50	\$13,727.96	(\$199.54)	-1.43%
TOTAL	\$85,305.37	\$102,167.44	\$89,673.40	\$100,273.32	\$10,599.92	11.82%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	JUNE	JUNE	JUNE	JUNE	\$ VARIANCE	% VARIANCE
Lodging	\$60,674.02	\$48,683.78	\$52,836.76	\$50,497.11	(\$2,339.65)	-4.43%
Restaurants	\$25,724.16	\$26,474.04	\$24,983.00	\$20,293.59	(\$4,689.41)	-18.77%
Sports Equip/Clothing	\$3,006.89	\$2,952.63	\$2,917.07	\$2,558.33	(\$358.74)	-12.30%
Food/Drug/Liquor Stores	\$16,240.92	\$14,437.72	\$15,076.62	\$16,703.48	\$1,626.86	10.79%
General Retail	\$20,791.81	\$27,155.44	\$25,321.17	\$32,542.32	\$7,221.15	28.52%
Retail- Construction related	\$14,884.08	\$34,120.21	\$37,975.60	\$21,741.77	(\$16,233.83)	-42.75%
E-Commerce	\$20,359.25	\$20,802.78	\$17,739.31	\$38,995.59	\$21,256.28	119.83%
Special Events	\$1,354.82	\$254.88	\$493.99	\$2.75	(\$491.24)	0.00%
Miscellaneous	\$9,588.58	\$10,973.23	\$18,271.16	\$23,444.36	\$5,173.20	28.31%
Utilities/Telecommunications	\$12,758.31	\$11,389.92	\$11,727.56	\$11,317.02	(\$410.84)	-3.50%
TOTAL	\$190,042.20	\$197,244.63	\$207,342.54	\$218,096.32	\$10,753.78	5.19%

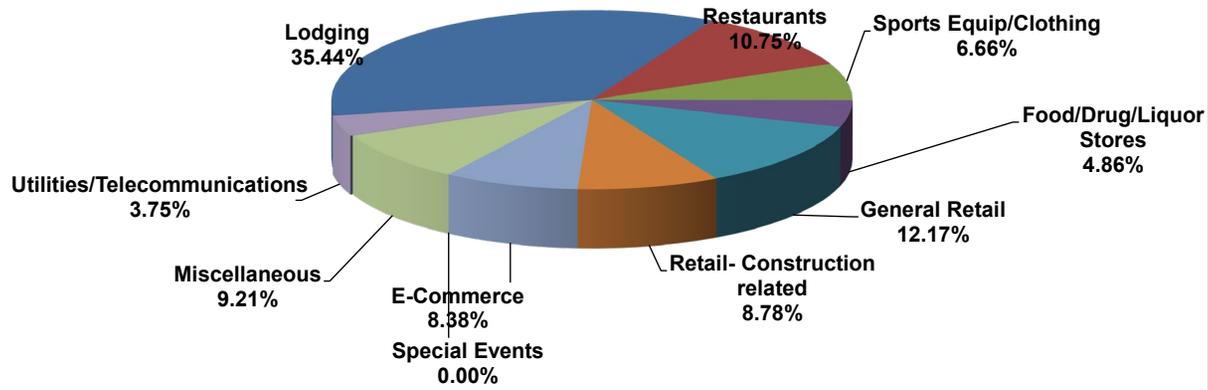
TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	JULY	JULY	JULY	JULY	\$ VARIANCE	% VARIANCE
Lodging	\$102,618.93	\$97,635.66	\$97,737.47	\$103,716.32	\$5,978.85	6.12%
Restaurants	\$43,093.24	\$38,201.32	\$41,252.64	\$40,687.71	(\$564.93)	-1.37%
Sports Equip/Clothing	\$8,111.12	\$7,345.08	\$7,328.45	\$5,915.97	(\$1,412.48)	-19.27%
Food/Drug/Liquor Stores	\$23,916.34	\$21,027.82	\$23,178.05	\$23,617.52	\$439.47	1.90%
General Retail	\$19,439.44	\$22,221.16	\$29,963.50	\$27,898.25	(\$2,065.25)	-6.89%
Retail- Construction related	\$13,898.91	\$13,415.90	\$15,090.81	\$20,016.86	\$4,926.05	32.64%
E-Commerce	\$16,547.30	\$18,876.78	\$21,076.15	\$40,569.74	\$19,493.59	92.49%
Special Events	\$96.08	\$0.00	\$112.57	\$335.98	\$223.41	198.46%
Miscellaneous	\$11,031.30	\$28,380.46	\$33,993.18	\$24,250.81	(\$9,742.37)	-28.66%
Utilities/Telecommunications	\$10,182.93	\$10,507.40	\$9,546.85	\$11,226.93	\$1,680.08	17.60%
TOTAL	\$248,935.59	\$257,611.58	\$279,279.67	\$298,236.09	\$18,956.42	6.79%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	AUGUST	AUGUST	AUGUST	AUGUST	\$ VARIANCE	% VARIANCE
Lodging	\$68,600.24	\$70,439.03	\$82,432.71	\$98,711.27	\$16,278.56	19.75%
Restaurants	\$33,983.60	\$33,414.79	\$39,364.19	\$33,748.47	(\$5,616.72)	-14.27%
Sports Equip/Clothing	\$6,645.27	\$5,557.03	\$5,262.26	\$6,720.81	\$1,458.55	27.72%
Food/Drug/Liquor Stores	\$19,493.62	\$17,074.02	\$19,486.30	\$19,859.05	\$372.75	1.91%
General Retail	\$20,048.11	\$20,438.02	\$26,077.43	\$29,552.90	\$3,475.47	13.33%
Retail- Construction related	\$15,873.21	\$24,928.75	\$24,011.65	\$36,669.31	\$12,657.66	52.71%
E-Commerce	\$16,896.04	\$14,486.50	\$18,713.66	\$28,169.50	\$9,455.84	50.53%
Special Events	\$1,944.31	\$1,230.52	\$2,965.90	\$7,312.57	\$4,346.67	0.00%
Miscellaneous	\$7,892.39	\$14,625.06	\$22,469.11	\$22,376.49	(\$92.62)	-0.41%
Utilities/Telecommunications	\$10,401.03	\$10,827.83	\$10,466.09	\$10,928.44	\$462.35	4.42%
TOTAL	\$201,777.72	\$213,021.55	\$251,249.30	\$294,048.81	\$42,799.51	17.03%

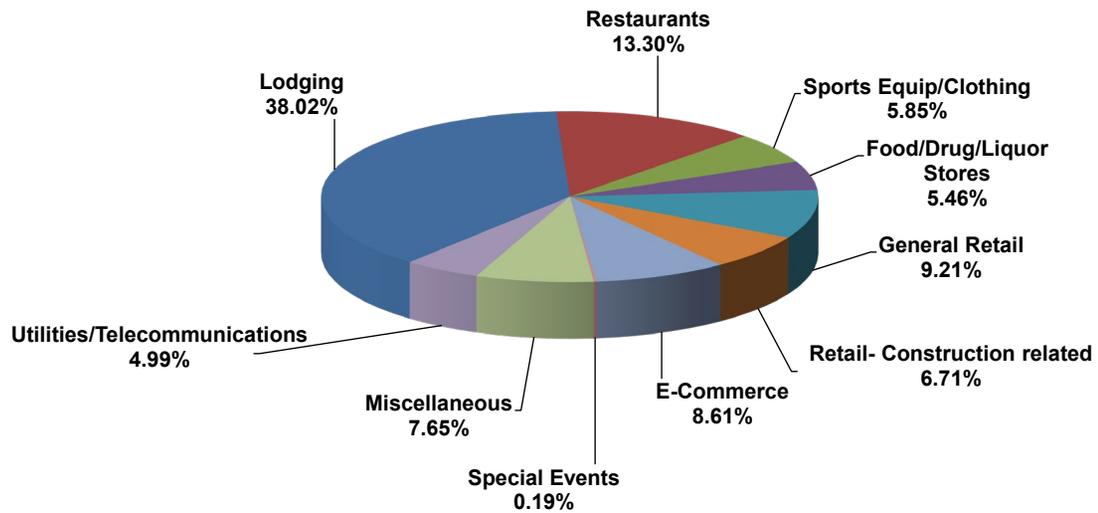
TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	SEPTEMBER	SEPTEMBER	SEPTEMBER	SEPTEMBER	\$ VARIANCE	% VARIANCE
Lodging	\$73,217.62	\$67,301.91	\$53,509.37	\$50,743.51	(\$2,765.86)	-5.17%
Restaurants	\$32,971.64	\$31,525.02	\$22,599.78	\$20,154.38	(\$2,445.40)	-10.82%
Sports Equip/Clothing	\$5,364.82	\$3,543.43	\$3,142.79	\$2,425.76	(\$717.03)	-22.82%
Food/Drug/Liquor Stores	\$15,195.31	\$13,879.79	\$14,742.94	\$13,646.09	(\$1,096.85)	-7.44%
General Retail	\$31,939.60	\$41,300.01	\$43,639.39	\$36,605.48	(\$8,033.91)	-18.41%
Retail- Construction related	\$21,555.75	\$29,591.44	\$35,405.66	\$40,342.84	\$4,937.18	13.94%
E-Commerce	\$15,646.74	\$16,108.21	\$35,088.47	\$31,992.26	(\$3,096.21)	-8.82%
Special Events	\$5,759.17	\$6,739.52	\$5,119.72	\$4,659.71	(\$459.01)	-9.01%
Miscellaneous	\$11,663.92	\$23,504.23	\$37,179.52	\$18,868.78	(\$18,310.74)	-49.25%
Utilities/Telecommunications	\$11,215.49	\$11,910.72	\$11,434.93	\$11,139.13	(\$295.80)	-2.59%
TOTAL	\$224,530.06	\$245,404.28	\$261,862.57	\$225,378.24	(\$36,484.33)	-13.93%

TOWN SALES TAX BY INDUSTRY	2022-2025				2024/2025	
	OCTOBER	OCTOBER	OCTOBER	OCTOBER	\$ VARIANCE	% VARIANCE
Lodging	\$40,862.57	\$21,629.94	\$24,513.39	\$25,738.31	\$1,224.92	5.00%
Restaurants	\$13,724.17	\$10,364.74	\$8,622.63	\$9,103.82	\$481.19	5.58%
Sports Equip/Clothing	\$1,814.00	\$656.41	\$362.94	\$2,021.09	\$1,658.15	456.87%
Food/Drug/Liquor Stores	\$9,979.47	\$9,655.74	\$10,287.53	\$10,415.29	\$127.76	1.24%
General Retail	\$14,375.94	\$14,057.14	\$30,656.45	\$28,449.85	(\$	

November 2025 Sales By Industry



2025 Year-to-Date Sales By Industry





Town of
SNOWMASS Village
MARIJUANA AND TOBACCO TAXES
HISTORICAL SUMMARY

MARIJUANA AND TOBACCO TAX			2025		2025	
PER GENERAL LEDGER	2023	2024	2025	VARIANCE	VARIANCE	
MONTH GENERATED	ACTUAL	ACTUAL	ACTUAL	\$	%	
January	\$ 19,369.11	\$ 18,900.40	\$ 12,073.26	\$ (6,827.14)	-36.12%	
February	\$ 23,004.19	\$ 21,766.41	\$ 24,532.34	\$ 2,765.93	12.71%	
March	\$ 23,919.56	\$ 22,015.14	\$ 20,093.79	\$ (1,921.35)	-8.73%	
April	\$ 15,645.92	\$ 12,314.11	\$ 11,263.08	\$ (1,051.03)	-8.54%	
May	\$ 8,951.06	\$ 7,715.35	\$ 7,777.53	\$ 62.18	0.81%	
June	\$ 10,931.98	\$ 10,636.35	\$ 10,061.57	\$ (574.78)	-5.40%	
July	\$ 15,914.00	\$ 14,486.14	\$ 14,431.69	\$ (54.45)	-0.38%	
August	\$ 16,915.76	\$ 14,174.60	\$ 13,625.24	\$ (549.36)	-3.88%	
September	\$ 14,601.27	\$ 11,885.35	\$ 9,971.60	\$ (1,913.75)	-16.10%	
October	\$ 9,946.26	\$ 9,645.80	\$ 9,264.94	\$ (380.86)	-3.95%	
November	\$ 13,440.06	\$ 7,729.42	\$ 6,783.37	\$ (946.05)	-12.24%	
December	\$ 15,948.04	\$ 12,570.04	\$ 13,310.42	\$ 740.38	5.89%	
TOTAL	\$ 188,587.21	\$ 163,839.11	\$ 153,188.83	\$ (10,650.28)	-6.50%	

MARIJUANA AND TOBACCO TAX			2025		2025	
PER GENERAL LEDGER	2025	2025	\$	% TO		
BUDGET TO ACTUAL SUMMARY	BUDGET	ACTUAL	VARIANCE	BUDGET		
January	\$ 20,783.00	\$ 12,073.26	\$ (8,709.74)	-41.91%		
February	\$ 23,933.00	\$ 24,532.34	\$ 599.34	2.50%		
March	\$ 24,208.00	\$ 20,093.79	\$ (4,114.21)	-17.00%		
April	\$ 13,540.00	\$ 11,263.08	\$ (2,276.92)	-16.82%		
May	\$ 8,484.00	\$ 7,777.53	\$ (706.47)	-8.33%		
June	\$ 11,696.00	\$ 10,061.57	\$ (1,634.43)	-13.97%		
July	\$ 15,929.00	\$ 14,431.69	\$ (1,497.31)	-9.40%		
August	\$ 15,586.00	\$ 13,625.24	\$ (1,960.76)	-12.58%		
September	\$ 13,069.00	\$ 9,971.60	\$ (3,097.40)	-23.70%		
October	\$ 10,606.00	\$ 9,264.94	\$ (1,341.06)	-12.64%		
November	\$ 8,498.00	\$ 6,783.37	\$ (1,714.63)	-20.18%		
December*	\$ 13,823.00	\$ 13,310.42	\$ (512.58)	-3.71%		
TOTAL	\$ 180,155.00	\$ 153,188.83	\$ (26,966.17)	-14.97%		



RETT REPORT
HISTORICAL SUMMARY

REAL ESTATE TRANSFER TAX							2025	2025
PER GENERAL LEDGER	2020	2021	2022	2023	2024	2025	VARIANCE	VARIANCE
MONTH GENERATED	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	\$	%
January	\$ 219,570.00	\$ 257,394.12	\$ 419,390.00	\$ 151,100.00	\$ 339,050.20	\$ 237,885.00	\$ (101,165.20)	-29.84%
February	\$ 213,990.00	\$ 504,570.50	\$ 281,425.00	\$ 695,600.00	\$ 434,140.00	\$ 722,380.00	\$ 288,240.00	66.39%
March	\$ 249,623.50	\$ 540,562.62	\$ 544,623.33	\$ 99,850.00	\$ 656,575.00	\$ 941,500.00	\$ 284,925.00	43.40%
April	\$ 300,274.00	\$ 1,018,139.00	\$ 936,797.37	\$ 933,339.00	\$ 974,228.86	\$ 1,942,275.00	\$ 968,046.14	99.37%
May	\$ 60,895.81	\$ 945,992.50	\$ 497,727.77	\$ 950,545.00	\$ 603,565.00	\$ 627,265.00	\$ 23,700.00	3.93%
June	\$ 93,875.00	\$ 605,452.50	\$ 643,355.00	\$ 407,326.00	\$ 326,090.00	\$ 120,500.00	\$ (205,590.00)	-63.05%
July	\$ 294,889.25	\$ 525,402.25	\$ 110,855.00	\$ 331,833.32	\$ 384,630.00	\$ 332,900.00	\$ (51,730.00)	-13.45%
August	\$ 545,313.00	\$ 616,473.75	\$ 389,445.00	\$ 327,750.00	\$ 252,375.00	\$ 758,150.00	\$ 505,775.00	200.41%
September	\$ 929,155.50	\$ 902,548.50	\$ 159,752.50	\$ 973,155.00	\$ 649,470.00	\$ 748,770.00	\$ 99,300.00	15.29%
October	\$ 1,321,364.00	\$ 520,748.85	\$ 395,081.30	\$ 531,070.00	\$ 2,018,167.50	\$ 425,390.00	\$ (1,592,777.50)	-78.92%
November	\$ 1,108,498.37	\$ 1,104,888.50	\$ 449,820.00	\$ 400,375.00	\$ 2,783,108.75	\$ 84,010.99	\$ (2,699,097.76)	-96.98%
December	\$ 1,556,153.00	\$ 767,820.00	\$ 309,173.71	\$ 441,980.00	\$ 805,305.00	\$ 308,322.70	\$ (496,982.30)	-61.71%
TOTAL	\$ 6,893,601.43	\$ 8,309,993.09	\$ 5,137,445.98	\$ 6,243,923.32	\$ 10,226,705.31	\$ 7,249,348.69	\$ (2,977,356.62)	-29.11%

REAL ESTATE TRANSFER TAX				
PER GENERAL LEDGER	2025	2025	\$	% TO
BUDGET TO ACTUAL SUMMARY	BUDGET	ACTUAL	VARIANCE	BUDGET
January	\$ 177,338.00	\$ 237,885.00	\$ 60,547.00	34.14%
February	\$ 227,074.00	\$ 722,380.00	\$ 495,306.00	218.13%
March	\$ 343,416.00	\$ 941,500.00	\$ 598,084.00	174.16%
April	\$ 509,563.00	\$ 1,942,275.00	\$ 1,432,712.00	281.16%
May	\$ 315,690.00	\$ 627,265.00	\$ 311,575.00	98.70%
June	\$ 170,558.00	\$ 120,500.00	\$ (50,058.00)	-29.35%
July	\$ 201,178.00	\$ 332,900.00	\$ 131,722.00	65.48%
August	\$ 132,003.00	\$ 758,150.00	\$ 626,147.00	474.34%
September	\$ 339,700.00	\$ 748,770.00	\$ 409,070.00	120.42%
October	\$ 1,055,587.00	\$ 425,390.00	\$ (630,197.00)	-59.70%
November	\$ 1,455,684.00	\$ 84,010.99	\$ (1,371,673.01)	-94.23%
December	\$ 421,209.00	\$ 308,322.70	\$ (112,886.30)	-26.80%
TOTAL	\$ 5,349,000.00	\$ 7,249,348.69	\$ 1,900,348.69	35.53%

LODGING TAX							2025	2025
MONTH GENERATED	2020	2021	2022	2023	2024	2025	VARIANCE	VARIANCE
PER SALES TAX PROGRAM	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	\$	%
January	\$ 482,901.79	\$ 207,012.22	\$ 477,471.33	\$ 709,145.87	\$ 771,015.34	\$ 793,758.19	\$ 22,742.85	2.95%
February	\$ 470,379.20	\$ 265,668.27	\$ 574,779.74	\$ 688,679.14	\$ 814,750.77	\$ 795,416.66	\$ (19,334.11)	-2.37%
March	\$ 213,958.82	\$ 375,045.97	\$ 631,331.94	\$ 686,084.88	\$ 810,276.89	\$ 818,652.27	\$ 8,375.38	1.03%
April	\$ 2,986.45	\$ 93,144.93	\$ 97,900.39	\$ 116,618.80	\$ 102,752.56	\$ 98,994.84	\$ (3,757.72)	-3.66%
May	\$ 1,919.27	\$ 29,357.71	\$ 27,505.02	\$ 11,512.18	\$ 14,258.54	\$ 14,107.43	\$ (151.11)	-1.06%
June	\$ 25,822.46	\$ 94,074.16	\$ 133,326.64	\$ 105,687.92	\$ 115,289.01	\$ 105,462.07	\$ (9,826.94)	-8.52%
July	\$ 120,550.67	\$ 208,751.67	\$ 227,596.59	\$ 220,505.58	\$ 220,363.32	\$ 224,033.11	\$ 3,669.79	1.67%
August	\$ 105,824.22	\$ 152,936.35	\$ 158,419.41	\$ 156,100.20	\$ 183,241.35	\$ 212,691.81	\$ 29,450.46	16.07%
September	\$ 90,341.87	\$ 128,097.24	\$ 157,865.27	\$ 148,885.04	\$ 106,490.29	\$ 109,677.09	\$ 3,186.80	2.99%
October	\$ 55,345.66	\$ 78,658.18	\$ 86,156.02	\$ 46,715.91	\$ 54,151.10	\$ 58,651.68	\$ 4,500.58	8.31%
November	\$ 37,876.03	\$ 47,489.37	\$ 60,963.21	\$ 27,010.34	\$ 26,926.42	\$ 26,468.69	\$ (457.73)	-1.70%
December	\$ 265,610.67	\$ 418,510.30	\$ 496,207.32	\$ 535,819.46	\$ 518,403.27	\$ 489,445.70	\$ (28,957.57)	-5.59%
TOTAL	\$ 1,873,517.11	\$ 2,098,746.37	\$ 3,129,522.88	\$ 3,452,765.32	\$ 3,737,918.86	\$ 3,747,359.54	\$ 9,440.68	0.25%

LODGING TAX							2025	2025
MONTH GENERATED	2020	2021	2022	2023	2024	2025	VARIANCE	VARIANCE
PER GENERAL LEDGER	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	\$	%
January	\$ 480,967.82	\$ 207,807.31	\$ 518,328.70	\$ 699,033.80	\$ 769,287.40	\$ 790,593.00	\$ 21,305.60	2.77%
February	\$ 473,340.08	\$ 266,441.04	\$ 578,268.22	\$ 689,542.73	\$ 813,918.99	\$ 805,497.93	\$ (8,421.06)	-1.03%
March	\$ 199,082.14	\$ 374,853.69	\$ 631,308.68	\$ 691,878.08	\$ 807,689.05	\$ 834,936.98	\$ 27,247.93	3.37%
April	\$ 17,188.74	\$ 93,144.93	\$ 98,425.14	\$ 117,847.37	\$ 103,412.95	\$ 101,643.80	\$ (1,769.15)	-1.71%
May	\$ 1,584.06	\$ 28,953.33	\$ 27,444.66	\$ 36,353.44	\$ 12,821.20	\$ 14,019.35	\$ 1,198.15	9.35%
June	\$ 25,498.08	\$ 101,205.08	\$ 133,515.54	\$ 105,883.98	\$ 116,952.18	\$ 101,978.80	\$ (14,973.38)	-12.80%
July	\$ 118,246.85	\$ 194,391.71	\$ 227,998.89	\$ 220,277.91	\$ 219,138.85	\$ 225,680.03	\$ 6,541.18	2.98%
August	\$ 110,514.32	\$ 161,200.06	\$ 159,774.11	\$ 156,703.17	\$ 188,174.24	\$ 215,457.21	\$ 27,282.97	14.50%
September	\$ 89,543.07	\$ 134,680.69	\$ 160,240.88	\$ 149,219.95	\$ 108,562.37	\$ 124,968.31	\$ 16,405.94	15.11%
October	\$ 54,091.08	\$ 75,517.38	\$ 87,342.32	\$ 46,910.64	\$ 59,186.61	\$ 58,554.78	\$ (631.83)	-1.07%
November	\$ 40,938.56	\$ 49,435.83	\$ 61,000.41	\$ 27,277.70	\$ 27,300.22	\$ 28,872.22	\$ 1,572.00	5.76%
December	\$ 264,340.35	\$ 416,062.91	\$ 496,207.32	\$ 536,812.19	\$ 516,927.00	\$ 492,151.87	\$ (24,775.13)	-4.79%
TOTAL	\$ 1,875,335.15	\$ 2,103,693.96	\$ 3,179,854.87	\$ 3,477,740.96	\$ 3,743,371.06	\$ 3,794,354.28	\$ 50,983.22	1.36%

LODGING TAX				
PER GENERAL LEDGER	2025	2025	\$	% TO
BUDGET TO ACTUAL SUMMARY	BUDGET	ACTUAL	VARIANCE	BUDGET
January	\$ 801,709.00	\$ 790,593.00	\$ (11,116.00)	-1.39%
February	\$ 848,220.00	\$ 805,497.93	\$ (42,722.07)	-5.04%
March	\$ 841,729.00	\$ 834,936.98	\$ (6,792.02)	-0.81%
April	\$ 107,770.00	\$ 101,643.80	\$ (6,126.20)	-5.68%
May	\$ 13,362.00	\$ 14,019.35	\$ 657.35	4.92%
June	\$ 121,880.00	\$ 101,978.80	\$ (19,901.20)	-16.33%
July	\$ 228,374.00	\$ 225,680.03	\$ (2,693.97)	-1.18%
August	\$ 196,105.00	\$ 215,457.21	\$ 19,352.21	9.87%
September	\$ 113,138.00	\$ 124,968.31	\$ 11,830.31	10.46%
October	\$ 61,681.00	\$ 58,554.78	\$ (3,126.22)	-5.07%
November	\$ 28,451.00	\$ 28,872.22	\$ 421.22	1.48%
December*	\$ 538,714.00	\$ 492,151.87	\$ (46,562.13)	-8.64%
TOTAL	\$ 3,901,133.00	\$ 3,794,354.28	\$ (106,778.72)	-2.74%



EXCISE TAX REPORT
HISTORICAL SUMMARY

EXCISE TAX FUND							2025	2025
PER GENERAL LEDGER	2020	2021	2022	2023	2024	2025	VARIANCE	VARIANCE
MONTH GENERATED	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	\$	%
January	\$ -	\$ -	\$ -	\$ 175,514.00	\$ 363,421.00	\$ 107,045.00	\$ (256,376.00)	-70.55%
February	\$ -	\$ -	\$ -	\$ 22,460.00	\$ 69,276.00	\$ 135,306.00	\$ 66,030.00	95.31%
March	\$ -	\$ -	\$ -	\$ -	\$ 170,102.00	\$ -	\$ (170,102.00)	-100.00%
April	\$ -	\$ -	\$ -	\$ 345,801.15	\$ -	\$ 14,223.00	\$ 14,223.00	
May	\$ -	\$ 242,328.00	\$ 369,462.00	\$ 83,202.00	\$ 419,845.00	\$ 547,239.00	\$ 127,394.00	30.34%
June	\$ -	\$ 38,127.27	\$ 403,549.52	\$ 81,536.70	\$ 28,704.00	\$ -	\$ (28,704.00)	-100.00%
July	\$ -	\$ 55,770.00	\$ 16,983.00	\$ 115,478.00	\$ 34,300.00	\$ 278,963.20	\$ 244,663.20	713.30%
August	\$ 500.00	\$ -	\$ 26,392.00	\$ -	\$ 320,990.00	\$ -	\$ (320,990.00)	-100.00%
September	\$ 179,420.84	\$ -	\$ -	\$ 572,312.00	\$ 122,157.00	\$ 724,506.56	\$ 602,349.56	493.09%
October	\$ 69,484.34	\$ -	\$ -	\$ -	\$ -	\$ 45,868.45	\$ 45,868.45	100.00%
November	\$ -	\$ 42,689.78	\$ 277.50	\$ -	\$ 528,227.00	\$ -	\$ (528,227.00)	100.00%
December	\$ (1,000.00)	\$ 322,927.11	\$ 38,155.09	\$ 46,720.00	\$ -	\$ 180,866.26	\$ 180,866.26	200.00%
TOTAL	\$ 248,405.18	\$ 701,842.16	\$ 854,819.11	\$ 1,443,023.85	\$ 2,057,022.00	\$ 2,034,017.47	\$ (23,004.53)	-1.12%

EXCISE TAX FUND				
PER GENERAL LEDGER	2025	2025	\$	% TO
BUDGET TO ACTUAL SUMMARY	BUDGET	ACTUAL	VARIANCE	BUDGET
January	\$ 30,918.00	\$ 107,045.00	\$ 76,127.00	246.22%
February	\$ 5,894.00	\$ 135,306.00	\$ 129,412.00	2195.66%
March	\$ 14,471.00	\$ -	\$ (14,471.00)	-100.00%
April	\$ -	\$ 14,223.00	\$ 14,223.00	100.00%
May	\$ 35,718.00	\$ 547,239.00	\$ 511,521.00	1432.11%
June	\$ 2,442.00	\$ -	\$ (2,442.00)	-100.00%
July	\$ 2,918.00	\$ 278,963.20	\$ 276,045.20	9460.08%
August	\$ 27,308.00	\$ -	\$ (27,308.00)	-100.00%
September	\$ 10,392.00	\$ 724,506.56	\$ 714,114.56	6871.77%
October	\$ -	\$ 45,868.45	\$ 45,868.45	100.00%
November	\$ 44,939.00	\$ -	\$ (44,939.00)	100.00%
December	\$ -	\$ 180,866.26	\$ 180,866.26	200.00%
TOTAL	\$ 175,000.00	\$ 2,034,017.47	\$ 1,859,017.47	1062.30%