



To: Mayor and Town Council  
From: Clint Kinney, Town Manager  
Date: July 18, 2025  
Re: Info Update

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#### FLAT IS THE NEW UP

After being spoiled for the last few years with substantially increasing sales tax collections, it looks like the party may be coming to an end. All indications are a nice, neat, soft ending with revenues simply flattening out (rather than declining). Staying flat to record sales tax revenues is good news, but we are going to need to be a bit more cautious in our budgeting for this upcoming budget season. While May revenue was up 11%, we are only up about 3% year to date. We have not yet received County sales tax numbers, but they have been trending higher than our local numbers (likely) due to collections in Aspen. Marijuana and tobacco taxes were flat in May but remain down about 8% for the year. While the lodging tax revenues was up about 1.6% for the year, it is actually running behind budget projections by about 2.5%. On a high note, although predicting RETT revenue is extremely difficult, at least this revenue source is ahead of budget projections. With June and July occupancy rates down from last year (but the rates are up) we expect flat numbers for June and July as well. Keep your fingers crossed.

#### BE STILL MY BEATING HEART

CAST Members who would like to better-understand Colorado's tax code, unpack the state's unique fiscal constraints, and have the knowledge and tools to engage your community in building a fairer, more effective tax system are invited to participate in the nonpartisan Colorado Fiscal Institute six-module train-the-trainer course. Pre-register for the Tax Ambassador course at <https://coloradofiscal.org/taxambassador/>. All the cool kids are doing it.

#### SAVING THE EARTH

As a bit of a follow up from Monday's EAB discussion, the ICC (the National Organization that creates the building codes) has made an effort to avoid dictating the form of energy folks choose to use. Therefore the 2021 Building Code we plan to adopt does not automatically mandate electrification of all new buildings. And regarding commercial compost operations, the Town picks up at Fanny Hill, Two Creeks, Base Village, Ski Co Divide and at Public Works. Private compost haulers pick up at the Fire Department, Meadow Ranch HOA, Fairway Three, Seasons Four, Alpine Bank and the Snowmass Center.

#### CULVERT NEWS

Concrete crews have poured the majority of the concrete. Concrete prep/pours will take place for the next week or so. All work associated with the concrete wall prep/pours work will take place behind the barriers and should not affect traffic. The pedestrian route will be adjusted slightly

during work hours on certain days. Flaggers will be onsite to assist pedestrians and traffic. The project continues to be coordinated with the Water and Sanitation District so their need utility upgrades can occur as well.

#### TID BITS

- We have received a proposal for a new comprehensive sign code on the Mall. The proposal will be brought to the Planning Commission and Council for consideration.
- A draft of the Destination Management Plan is on the streets, the Council and Tourism Board received it earlier this week. The Tourism Board will begin its review on July 22.
- The Parks and Trails Crew will be refurbishing the yin yang at Spiral Point later this summer, with fresh grout, resetting some time, etc..... bringing a balanced look to it.
- Ski Co did create a proposal for their e-bike management plan. The proposal will be heard by the POSTR Board at their August 13 meeting.
- The Council only received one response for the Rodeo “enhancement/softening” project. The response was from a landscape architect. The Council received it via email. We have reached out to other firms, we believe two more responses may be on the way.
- We-cycle is popular, In the month of June, there were over 4,800 individual rides here in the Village. The busiest day was 242 trips in one day.
- Not to be outdone, the Village Shuttle ridership is up 17% for June. It is approaching pre-covid numbers.
- Later this year, our Village Shuttle Ride App will merge with all of the other apps in the Valley (Glenwood, Carbondale, Basalt, us and Aspen) to create the Roaring Fork ride app, expectantly streamlining the last mile ride option for Valley Residents and guests.
- We have two units up for sale in the housing lottery
- The Draw Site is expected to be submitted in August.
- The Villas North remodel, with new updated windows, doors, and sighting is on track to starting in the Spring of 2026

CC: Department Directors