



To: Mayor and Town Council
From: Clint Kinney, Town Manager
Date: November 15, 2019
Re: Info Update

SALES TAXES

People keep on purchasing things here in the Village. September sales tax returns were up over 3% over 2018. Year to date, we are up about \$225,00 or a bit over 13%. County sales tax revenues, that are shared back with us, are up 19% for September and up 18% for the year. The amount of County sales tax revenue we receive is about 180% of we generate with our own 1% (general fund) sales tax. This sales tax report is just a monthly lesson that we continue to be connected financially to the rest of the Pitkin County. September is the traditional end of summer for our fiscal analysis. June through September sales tax revenue was up 8.2% overall. Other tax revenues continue to look strong as well; Lodging Tax was up 12% in September and is up 15% year- to- date, RETT is on track to exceed budget projections, and Excise Tax is on track to meet budget.

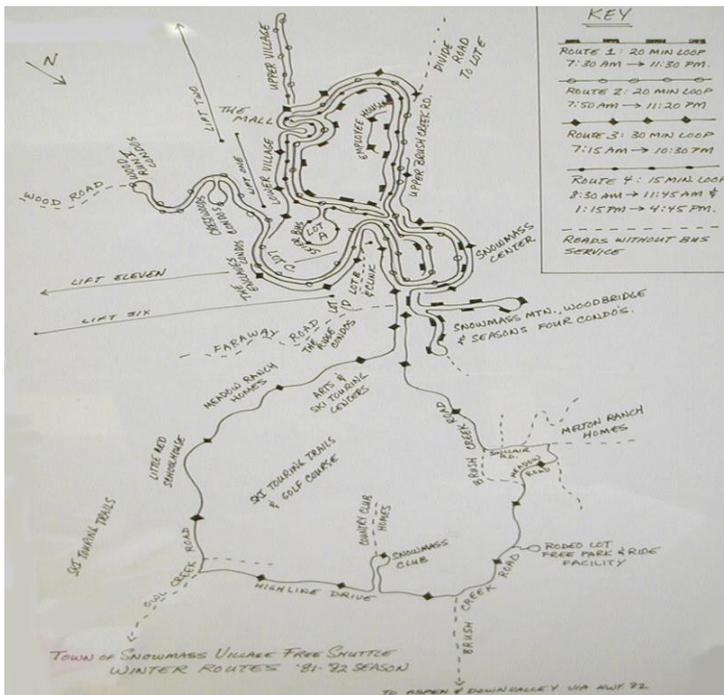
40 AND STRONG

This winter is the 40th anniversary of the Village Shuttle (the follow-up to the SRA shuttle). Over the last 40 years, the service has carried over 21,000,000 passengers, over 11,000,000 miles and provided 1,000,000 hours of service. Well over 20.9999 million of those passengers raved about the high-quality service they received from the exceptionally high quality staff. Our very own David Peckler was there on the first day of service. Although he wasn't in charge then, he has since led the service through a great deal of different changes and improvements. But we aren't done yet, more improvements are on tap for this winter as we continue to enhance our interactive map systems and app uses for our phones. We will also continue to improve our parking management systems. Take a look below to see one of the original route maps and see how far we have come.

TID BITS

- Speaking of being around for a while, Gene Taylors is celebrating its 50th anniversary of operations this season. As part of a celebration to commemorate their 50th, the Town will have an ice sculpture created and placed on the Mall recognizing some of the historic aspects of the iconic store including their logo, original signage and other cool stuff. We are currently working with the store to develop concepts.
- If you live in the Village, beat the rush and buy your parking permits now.
- Proud parents, Kyle and Stephanie are excited to announce a healthy baby boy! Griffin Eckes arrived around 9 PM last night at a healthy 7 lbs, 11 oz.
- Congrats to Brian Mitchell for winning the Chili cookoff this week, and to Sam Lovstad for winning the cornbread competition. Fun and indigestion was had by all.

- We are currently advertising for the Town's annual grant cycle. Applications are due December 13. The Citizen's Grant Review Board will meet afterward to recommend how best to distribute \$125,000.
- The ice rink boards are up. Now all we need is consistently cold temperatures so we can make ice.
- Biologist from the US Forest Service are continuing to examine the wildlife closure on Burnt Mountain to understand its effects on elk and other animals. They continue to be concerned about the declining elk population and are exploring options to stop the slide.
- The Community Pot Luck is set for November 24 at the Westin. The doors open at 5:30 dinner will be served at 6:15. ATCKWBT.
- We are continuing to make progress on the solar project at Town Park Station. Work at the Recreation Center is underway and will continue for a few weeks.
- Rumors of an early opening of the ski hill continue to swirl, but we have not heard any news officially yet.
- October hotel occupancy was up 8%. Occupancy for the upcoming winter is up for each of the months.
- The next Tourism Talk is on December 3.



The original bus design.



CC: Department Directors